Linwood | Heidelberg | Wroxeter | Mitchell Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

Notice - All JFM Mills are closed September 2/19 for Labour Day

## Start Them Right, Finish Them Better!

Article by Mike Geddes and Trish Dunn, JFM

The JFM Beef Team recently teamed up with Metzger Vet Services to hold a producer meeting focusing on receiving calves this fall. Dr. Van Mitchell from MVS spoke on receiving protocols, while Bryan Barker, a Provimi Beef Specialist from Texas, spoke on nutrition for receiving calves.

A common theme from the meeting was a reminder that water is the most important nutrient. Without water, we cannot expect calves to eat. Think about using large troughs instead of small, one-hole waterers for new calves. Place the water source along the fence line, as this is where new calves like to pace. Let the water source overflow, so calves can hear where the water is and easily find it.



Second, encourage bunk training on arrival by using "comfort foods" that calves are already familiar with. Loose, long-stemmed hay in the bunk is a great way to teach calves where to find their feed, and then slowly add the ration on top. Always ensure calves can reach the hay without obstruction.

For starter rations, ensure that they do not contain more than 25% wet feeds (i.e. haylage, corn silage, wet distillers). New calves need nutrient dense feeds, as calves' rumens are small and unable to expand to hold high volumes of feed. Feeding high volumes of wet feeds will limit the amount of dry matter they actually consume, and these feeds are harder for calves to digest.

Ensure there is enough bunk space so that less competitive calves have access to feed as well. The recommended bunk space is 12-18" per calf.

A key component to calf health and feed intake is having adequate time between arrival and processing. A minimum of 24-48 hours is needed to give these calves time to find water, feed and have a rest. Be sure to offer a comfortable environment for calves to rest, and bed the pen accordingly.

This meeting was a great learning experience for both staff and producers and provided the opportunity to ask lots of great questions. For more information on receiving calves do not hesitate to talk to your JFM Beef Rep today!

#### Corn Harvest Reminder!

The JFM Sales and Nutrition Teams remind beef and dairy producers a discuss the cut length of their corn silage BEFORE harvest to ensure you receive the appropriate cut length to optimize milk production, dry-matter intake and gain. Talk to your JFM sales consultant to learn about cut length and the effects it can have on profits.



## **FUTURES**

Aug 30, 2019

Live Cattle (\$/CWT)

Oct (\$/CW

Oct \$132.29 Dec \$138.83 Feb \$146.34 Apr \$149.40

# Dressed Hogs (\$/CKG)

Oct \$158.89 Dec \$160.57 Feb \$179.30 Apr \$192.56

Canadian Dollar 09/19: \$1.33 Source: farms.com

#### On the Calendar!

Sept 6-15 - Western Fair-Western Fairgrounds, London

Sept 10 - Waterloo Cattlemen's Bus Tour CANCELLED

Sept 10-13 Canada's Outdoor Farm Show-Canada's Outdoor Park, Woodstock

Sept 13 - Perth Waterloo Holstein Show- Stratford Fairgrounds, Stratford

Sept 17-21 International Plowing Match- Verner, West Nipissing

Sept 18 - Shakespeare Swine Seminar- Stratford

\*JFM Sponsored or Exhibiting Event

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## **Attention Dairy Producers!**

Incentive Days Tip...

Did you know it can cost you up to \$50.00 more per month to feed a calf whole milk in comparison to feeding Jones Whole Start Milk Replacer? Talk to a member of the JFM Dairy Team to learn more!



## **Bin Numbers**

JFM Customer Service would like to remind Customers to always provide the **Bin Number** when ordering feed. Thank-you!



#### **Feed Orders**

1-800-265-8735 or via email at oders@ifm.ca

Order deadline is 10:30 AM the previous day (Mon-Fri) for local deliveries or by your route schedule Thank-You!

#### **Feed Measure Buckets Available**

JFM is making feed measurement buckets available for your use. Pails have a graduated scale inside to ensure your feeding rate is spot on! Talk to your JFM Rep to get yours!





September 10 - Waterloo Cattlemen's Bus Tour -- CANCELLED --

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