



Jones
FEED MILLS LTD.

Linwood - Heidelberg - Wroxeter - Mitchell

Order Desk: 519-698-2082 Dispatch: 519-698-9928

1-800-265-8735 Fax: 519-698-2719

@Jones_Feed Jones Feed Mills Ltd www.jfm.ca

September 2016

Note, JFM will be closed Monday

September 5th for Labour Day



Livestock

Futures

August 30, 2016

Live Cattle - \$/cwt



Oct	137.26
Dec	139.78
Feb	140.10
Apr	139.19

Dressed Hogs - \$/cwg



Oct	150.18
Dec	138.18
Feb	148.65
Apr	159.97

CDN \$: \$1.31 (Sept 2016)

Source: Farms.com

Jones Installs Second Robotic Stacker

After experiencing the success and efficiencies of the robotic bag stacker installed at the JFM Heidelberg mill in 2014, Jones Feed Mills has made the decision to add a second robot, this time in Linwood. The addition of this stacker will allow us to be more flexible with our bagging schedule and offer a pain-free means of perfectly stacking bags for delivery to our customers.

Interesting, the entire 130 feet of framing for the bag conveyor was manufactured by the JFM maintenance team, which was headed up by Amon Wideman!

This new stacker (pictured) is expected to be operational by mid fall.



New Delivery Truck Added to JFM Fleet

Last month JFM acquired a new 2016 8-compartment (Walinga design) auger delivery truck to add to the Jones fleet of feed delivery vehicles. The high capacity auger on this truck allows for quick unloading, which will greatly assist the JFM dispatch team in getting through their busy day.



(Above) The new JFM 8-compartment auger truck backs out of the shop for the first time.

(Right) Brad Newton (aka Buckwheat) gives the thumbs up as he leaves the yard with the first load!



On the Calendar...

Sept 5 Labour Day - JFM Closed

Sept 6 Waterloo Cattleman's Bus Tour Call Brad Cober 519-503-1530

Sept 6 & 7 OMAFRA Group Sow Housing Seminar - Stratford

Sept 13-16 Outdoor Farm Show

Sept 20-24 Int'l Plowing Match

Sept 28 Shakespeare Swine Semr

Nov 4-13 Royal Ag Winter Fair

Nov 29 Dairy & Veal Healthy Calf Conference* - Stratford, ON

**JFM Exhibiting or Sponsored Event*

Nitrates? Are they in my Forages?

With the dry summer conditions experienced across most of Ontario, producers are asking themselves if nitrates could be present in their corn fields. The answer is "maybe"! "Maybe" because most areas did receive some rain in the later part of August and depending on when you harvest your corn, the nitrate level that could have been present may now be lower. For piece of mind, JFM suggests you follow the below simple steps to ensure you are taking the necessary precautions to avoid issues with nitrates in your corn silage.

- Test your corn silage for nitrates before feeding it
- Do not feed fresh forages until you know their nitrate level
- Use extra caution when filling silos - high nitrate levels in forages can increase the threat of available deadly silo gases



Much of the SW Ontario corn crop has experienced varying levels of heat stress and/or drought increasing the possibility of nitrates being present.



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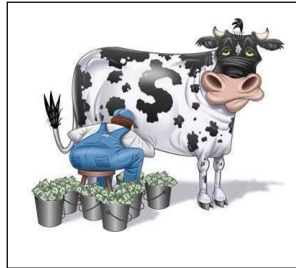
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E“cow”nomics Whole Milk vs. Milk Replacer

Reprinted from the 08/16 Bi-Monthly Bawl, by Tom Mosterd JFM Calf Specialist

With the recently announced quota increase coupled with the province's current incentive days, dairy producers are challenging themselves to fulfill all possible income opportunities while available. This is also a logical time to consider the economics of feeding calves whole milk vs. milk replacer. When a dairy has extra milk that is not saleable, it is understandable that a farmer would use that extra milk to feed their calves. When milk however is not in surplus, it can be more economical to feed the calves milk replacer.

One way to understand the basic economics of this is to calculate the cost of the milk replacer per litre fed and compare that to the current price of milk (litre). Labour, cost of production and capital may be also considered when determining these values. Talk to your Jones Dairy Consultant to assist you in determining your values and to calculate the potential costs or savings.



Another part of the equation to understand is the quality of the milk or milk replacer being fed. Jones milk replacers are formulated using an optimum ratio of fat to protein to ensure the calves gain, remain healthy, and grow to their genetic potential. Another benefit of milk replacer is the addition of Deccox®, which whole milk does not contain. Additionally, Jones milk replacers are balanced with medium and short chain fatty acids which are conducive to rumen development, fewer treatment days and increased average daily gain. These short and medium chain fatty acids are not found in conventional whole milk at levels that are beneficial to the calf, due to today's high energy dairy rations.

Jones Feed Mills carries a variety of milk replacers, milk soluble treatments and additives, and is ready and willing to provide the most excellent service to your dairy. Talk to Tom Mosterd or your Jones Feed Mills Dairy Sales Consultant today about Jones Whole Start Program!

From the Jones Health & Safety Committee....

The Jones Health and Safety Committee reminds all customers to be aware of the hazards silo gases can create when filling silos this fall. Remember, silo gases are often greater when nitrates are present in forages (which could be the case in some areas this year). Silo gases can be deadly to both people and livestock. JFM encourages caution as well as the posting of signs around silos during and after silo filling time.

New Maple Leaf Charcoal

The Millers Stone Store (Heidelberg) is excited to announce the introduction of “Maple Leaf” lump charcoal as a new regular stock item. Stop by Millers Stone to get yours. Only \$18.99/8kg Happy Cooking!



Jones Feed Mills/Elanco Animal Health Food Drive

This month, **Jones Feed Mills** is teaming up with **Elanco Animal Health** who is planning a month-long national **food drive** to coincide with **Canada's National Hunger Awareness Week** (Sept 19th- 23rd, 2016). Customers, staff and suppliers are all encouraged to contribute. Donation boxes will be available throughout the month of September at the Linwood, Heidelberg and Wroxeter Mills. Suggested food items are peanut-butter, tuna, canned fruits and vegetables, pasta, tomato sauce, and rice. Alternatively, donations can be made to www.oafb.ca. All donated food items will be distributed to local food banks. Please help us where you can to make this program a success and reduce hunger in our area!



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