



Jones
FEED MILLS LTD.

October 2022

Linwood | Heidelberg | Wroxeter

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

Jones Feed Mills will be closed Monday October 10/22 for Thanksgiving

Lisa Chandler Joins JFM!

The new voice some of you have been hearing on the phone when calling your feed order is that of Lisa Chandler. Lisa joined Jones Feed Mills on the customer service team in February and is through her training. Lisa and her family live in St. Clements. She has worked in various customer service, support and supervisory roles in the food and auto manufacturing industries. Lisa's experience is supported by her diploma in graphic design and a post-graduate certificate in Small Business Ventures. When asked about what she likes about her role at Jones, Lisa comments, "I like talking with the many people in the day and helping each of them with their individual needs." Lisa goes to say that she "likes Jones Feed Mills as it is family orientated, friendly and a place to grow." When not at work Lisa, spends time with her husband, Richard, and their 3 sons (Ben, 19, who also works at JFM, Joshua, 15 and Kevin, 13) and is involved in activities such as gardening, creating "anything from scratch", building custom kitchen cabinets and learning new things and loves the challenge of learning it. We welcome Lisa to JFM and appreciate her commitment to the customer base!



Jones Feed Mills Positions Available

Customer Service Rep - Linwood/Full-Time

Retail Customer Service - Heidelberg/Part-Time

Mill Operator - Linwood/Afternoon Shift

For more details or to apply, please contact:

Matt Hogan: matt@jfm.ca 519-698-2082

Come Join the Jones Team!

Should you Test your Corn Silage?

The short answer is YES! Testing your corn silage gives you and the JFM Nutrition Team a true analysis of your silage so it can be used to its best potential. This year however, we are seeing great variability in quality and result and recommend you test all fields to maximize the opportunity of your entire crop.



Remember the Chikpek™!

Chikpek is a solid nutrition block designed to promote natural behaviors in chickens that support animal welfare. Producers and small flock enthusiasts see reduced in-flock pecking when using Chikpek.



REMEMBER - Silo Gas Can Kill!

The JFM Health and Safety Committee reminds all customers of the dangers of silo gases when filling silos this fall. Gases (nitrogen dioxide) are most prevalent for up to **60 hours after filling** your silo and decrease over the following 4-6 weeks. Please remember to ensure there is proper ventilation around your silos and to wear preventative/protective equipment when working around the base of your silos. Keep all other personnel away. **Be Smart/Be Safe!**

FUTURES

September 30, 2022

Live Cattle



(\$/CWT)

Dec	\$ 201.18
Feb	\$ 206.10
Apr	\$ 211.10
Jun	\$ 206.41

Dressed Hogs



(\$/CKG)

Dec	\$ 195.86
Feb	\$ 203.80
Apr	\$ 219.13
May	\$ 231.36

Canadian Dollar: \$1.37

Source: farms.com

On the Calendar:

- Nov 3-13 Royal Winter Fair
- Nov 16 – Artisanal Chicken Webinar – Call for info
- Dec 6 - Jones Dairy Producer Meeting - Linwood
- Jan 12-14/23 ON Cattle Feeders Convention – London
- Feb 8-9/23 National Poultry Show - London

Beef Grower Pellets

Backgrounders – JFM is now accepting bookings for our 13.5% CP booking pellet for this fall. To book, call 1-800-265-8735 or talk to your rep.

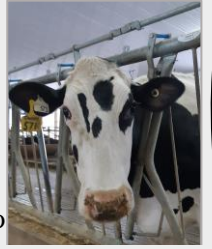
Deadline: October 15/22



**Happy Thanksgiving
and Thank-you for your
Business!**

Is it Dysentery?

Late summer and fall are common times when dairy producers can see their cows scouring. It might be for a day, it might be for the better part of a week. What is causing this? The JFM Dairy Team recommends speaking with your veterinarian and your JFM dairy rep immediately upon detecting this to discuss causes and remedies. Symptoms of dysentery can include reduced feed intakes, dehydration, diarrhea, nasal discharge, reduction in milk production and others. Causes of dysentery can include stress (caused by calving, feed changes, environment), toxins, a virus etc. JFM will work with you and your veterinarian on solutions to stabilize the situation to get the cows back on track as quickly as possible.



High Pathogenic Avian Influenza (HPAI) Fall 2022 Update

- With the change of the season and the start of migration for many bird species, we have begun to see an increase Avian Influenza (*aka Bird Flu*) in various parts of Ontario (predominantly SW ON at the time of this writing). Jones Feed Mills continues to take the necessary precautions to help reduce the spread of this deadly virus. Precautionary measures include, but are not restricted to, disinfecting all incoming supplier vehicles, disinfecting all feed delivery vehicles upon arrival to our customers farms, disinfecting all JFM sales and service vehicles when arriving at farms that house poultry. All personnel entering any Jones facilities must also use disinfecting foot mats to disinfect their feet before entering any JFM facility (including offices). JFM will continue to use these precautions until otherwise instructed by CFIA, OMAFRA, The Feather Board and Chicken Farmers Ontario. For more information on Avian Influenza, AI prevention measures or JFM's approach to managing this situation, please call Jones Feed Mills at 1-800-265-8735.

Bin Identification

Please ensure all feed bins are clearly identified and labelled so our Dispatch Team can unload your feed into the correct bin. Please also ensure you bin can be accessed without restriction. When ordering, always include the bin number for each of your feeds. These simple practices will greatly reduce any chance of error.

Need bin stickers - just ask our customer service team to request your driver or representative to apply one when they are at your farm. Thank-you!



Introducing E LYTES PLUS

A new electrolytes product-line from Jones Feed Mills

Vitamins and Electrolyte water-soluble powder for Chickens, Turkeys, Swine, Cattle, Sheep & Horses

400g and 10kg sizes available

Remember to have some on hand for fall stress periods....

Give your Newly Received Cattle the Start they Need!

By Michaela Stoneman, JFM Ruminant Nutritionist

Very shortly, feedlots in Ontario will begin to fill up with replacement cattle from Ontario, the west and the east. Newly weaned and transported calves are under immense stress. Getting cattle on the best plane of nutrition as quickly as possible is going to make the difference between successes and failures through the receiving period.

Having a plan in place for newly received cattle ahead of their arrival is critical. Planning ahead of time ensures cattle arrive and are given the best chance at starting off the way they are supposed to. The JFM Beef Team is trained in both receiving protocol and nutrition and is happy to assist you and your staff in your planning process.

Replacement cattle arrive hungry and thirsty. Having dry hay and ample water available is the best way to get new cattle settled in. This, coupled with JFM's "Stressfighter" products - which are specifically designed to combat the stress of the receiving period, is a winning combination to get your cattle off to the start they need as quickly as possible. Talk to your JFM Beef Sales Representative now to discuss your plan and to ensure you are ready when the truck backs up to your chute!



www.jfm.ca | 1-800-265-8735

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