

Linwood | Heidelberg | Wroxeter

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

Notice, All JFM Mills and Offices will be closed Monday October 11 for Thanksgiving

## JFM Expands HACCP/Quality Control Department

Jones Feed Mills is excited to announce that this month, we are expanding **our HACCP/Quality Control Department** for the purpose of improving our order process across all departments. Deanna Kuntz, who joined Jones last spring in the Customer Service dept, has accepted the newly created position of HACCP Co-ordinator. Within Deanna's new role, she will be responsible for tracking all issues within production, feed deliveries, and order-processing for the purpose of evaluating areas of improvement and communicating them to the appropriate departments. Working within quality control is an area Deanna has experience in and we look forward to working with Deanna in this new capacity.

As a point of interest and clarification, below is an explanation, of what HACCP is.

**Hazard Analysis and Critical Control Point (HACCP)** is a systematic approach to the identification, evaluation, and control of food safety hazards. The HACCP program is designed for use in all segments of the food industry from growing, harvesting, processing, manufacturing, distributing, and merchandising to preparing food for consumption. The principles of HACCP have been universally accepted by government agencies, trade associations and the food industry around the world. This certification means that Jones Feed Mill products meet food safety standards accepted worldwide.

## FUTURES

Sept 29, 2021

 **Live Cattle**  
 (\$/CWT)

Oct	\$ 155.88
Dec	\$ 162.41
Feb	\$ 168.63
Apr	\$ 173.39

 **Dressed Hogs**  
 (\$/CKG)

Oct	\$ 217.61
Dec	\$ 200.16
Feb	\$ 205.24
Apr	\$ 210.50

Canadian Dollar: \$1.26

Source: farms.com

## Fall Beef Grower Feed Booking Period Starts Now

October 1 is the start of the next booking period for the JFM Booked Beef Grower Pellet (BBGP). Booking period is from October 1 – December 31. This pellet is 13.5% CP, contains Rumensin® and is fed at 1% of body weight. Booking your grower feed is a good way to manage your feed budget and can often save you money.

Talk to your JFM Beef Sales Consultant to book your grower feed now or call the office at 1-800-265-8735 for more information. Bookings for this period close 10/15/21.



## Silo Gases Can Kill

As we continue with the corn silage filling season, the JFM Health and Safety Team reminds all customers to properly ventilate all areas in and around all silos to prevent the presence of deadly silo gases. **JFM recommends posting warning signs and keeping all personnel and family members away from all silo areas for a minimum of two weeks after filling. Stay Safe/Stay Alive!**

## Jones Feed Mills Covid-19 Protocols and Updates – October 2021

- JFM mills and offices remain closed to the public currently. Both the Heidelberg and Wroxeter stores are open. Please see the front doors of each facility for in-store directions and updates. Curb side pick-up and service remains in place for all who prefer.
- When visiting the Linwood office, you may enter the vestibule and speak with JFM personnel using the phone on the desk. Please note, only one person or family unit is allowed in the vestibule at a time.
- Masks must be worn at all times when at any JFM mills.
- Customers are requested to practice physical distancing when interacting with JFM sales or delivery personnel when at your farm.
- On-farm sales and service calls continue while utilizing Covid-19 preventative measures including mask wearing. JFM personnel will use physical distancing practices and will avoid confined spaces when on-farm.

For more information, please contact Jones Feed Mills at 1-800-265-8735 or [info@jfm.ca](mailto:info@jfm.ca).



**Have a Happy Thanksgiving – Thank-you for your business!**



## Thrive! Milk Supplement

Thrive is a whole milk supplement for calves and kids with

**Sale Held  
Over!**

**ESSENTIAL<sup>4</sup>  
Lipids Life**

**THRIVE** is research proven to help improve calf/kid performance in 4 ways:

- \* Reduces scours \* Improved ADG
- \* Improves frame growth \* Improved feed efficiency



Talk to your JFM Dairy Sales Consultant to learn more.

**Thrive Special: Receive 20% off Thrive 10 Litre Pails or 20 Kg sale ends October 31/21**

## New Jones Weaned Pig Feeding Guide

Transitioning from a sow barn to the nursery can be a stressful time for newly weaned pigs. When young pigs are stressed, they might not eat like they should in their new environment. This one reason why poor performance and a wean-to-finish death loss can be larger than it should be. The Provimi NA Swine Team has created a simple step by step guide to help you get your young pigs off to the best start possible. This guide offers easy-to-use recommendations on management as well as when to introduce new feeds based on age and performance. For more information or to receive your copy, talk to your JFM Swine Sales Representative or call the office.



## New JFM Sheep Program Brochure

Over the last several months, the JFM Sheep and Nutrition Teams have been busy updating the JFM sheep program. The program has been reviewed for both the meat and milk industry and includes updated formulas for performance and health. This step by step program guides producers through each phase of growth and production and includes individual product recommendations and advice. Of course, the success of any program is dependant on the service that supports it. We are confident that you will find the JFM Sheep team both knowledgeable and supportive and there when you need them. Ask your representative for your copy or call the office to have a copy sent to you!



## Is my silage the same as last year?

Year-to-year, the nutritional value of corn silage varies significantly based on a number of factors. Time of planting, weather, seed variety, moisture at harvest, ensiling and the presence or absence of toxins all play a role in determining how your corn silage should be fed. Sampling corn silage gives an indication of the nutritional value of your corn silage in terms of starch, fibre, and the degradability of both. It can also let you (and us) know if any harmful toxins are present that we need to account for when balancing rations. Determining the dry matter of corn silage also allows us to accurately deliver feed for desired intakes. Without sampling, any of these things can be over or under-estimated and can ultimately negatively affect your bottom line. Talk to your JFM sales team to discuss the sampling of your forages or to have a sample picked up.

## New Cattle Processing

October and November will see a large volume of feeder cattle arriving in SW Ontario from outside the province. Many of these cattle will have had long journeys, spread over several days. The Jones Beef Team is highly skilled in assisting you with receiving and nutrition protocols. One question we are often asked is when should newly arrived cattle be processed? In a recent meeting between the JFM Beef Team and Metzger Vet Services (Linwood), it was identified that (actually) processing cattle is much more important than when to process. To be more specific, it was outlined that in an ideal situation, cattle would arrive, be received in a comfortable environment, have easy access to water and comfort food (ex: long stem hay that is easily accessed) - then after 24hrs, be processed. However, if adjustment time compromises whether cattle will get processed or not, they should be processed at a time whenever they can be, as actual processing becomes critical in the future development and health of your cattle. To learn more, the JFM Beef Team recommends discussing processing protocols with your veterinarian and your JFM Beef Rep – a well planned receiving and processing program will benefit your cattle well!



**Jones**  
FEED MILLS LTD.

[www.jfm.ca](http://www.jfm.ca) | 1-800-265-8735



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