



**Jones**  
FEED MILLS LTD.

**October 2020**

**Linwood | Heidelberg | Wroxeter**

**Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719**

**Thanksgiving – Monday October 12 – All JFM Mills are Closed**

**Stoneman Joins JFM Nutrition Team**

We are pleased to announce that Michaela Stoneman (Chalmers) has joined the JFM nutrition team on a full-time basis beginning September 28th. Michaela hails from Oro-Medonte, ON where she and her family own and operate JPD Angus, a purebred, cow-calf operation. Michaela obtained her Bachelor of Science in Animal Biology in the spring of 2018 and just recently completed her Master of Science by thesis in Ruminant Nutrition at the beginning of September, both at the University of Guelph. Michaela was also married in September making it quite an exciting month for her!



Michaela enjoys raising livestock, showing cattle and over the years has been involved in various organizations related to both. Michaela was an active 4-H member for 10 years and now volunteers as a 4-H leader within the Beef and Cow-Calf Clubs in Simcoe county. Michaela sat on the Canadian Junior Angus board of directors as the Ontario representative from 2015 to 2018 as well as served as the Junior Angus Ambassador in 2016. Michaela continues to be involved with her breed associations both at a senior and junior level.

Michaela will be working as a ruminant nutritionist with Jones and looks forward to day-to-day support of customers' nutrition needs. This will include, but not limited to, ration work, sales staff support and on-farm consultation. In addition, Michaela will help to ensure the clerical end of nutrition work is completed and kept up to date. Please join us in welcoming Michaela to Jones Feed Mills!

**Jones Feed Mills Covid-19 October Update**

- All JFM mills, offices and stores remain closed to the public at this time. When visiting the Linwood or Wroxeter Mill, you may enter the vestibule of that office and speak with JFM personnel from there. We ask that only one person be in any of the vestibules at any one time. At Heidelberg, please follow the instructions on the door.
- Curb and dockside pick up remains available at all JFM mills.
- Customers are requested to continue to not directly interact with JFM delivery personnel when on-farm. Please ensure bins and feed placement areas are identified at the point of ordering. Where interaction with JFM delivery personnel is necessary, a minimum of 6 feet between people is required.

Jones Feed Mills is monitoring its Covid-19 procedures daily to ensure the health and safety of its staff, customers, and the community. Updates are made available as they arise. If you need any assistance or information on Covid-19, please reach out to the community or contact Jones Feed Mills as we will do anything we can to assist. For more information, please contact Jones Feed Mills 1-800-265-8735 or [info@jfm.ca](mailto:info@jfm.ca)

**Happy Thanksgiving! – Thank-you for your Business!**

**FUTURES**

Sept 30, 2020

**Live Cattle**

 (\$/CWT)

Dec	\$ 151.65
Feb	\$ 155.70
Apr	\$ 157.98
June	\$ 149.24

**Dressed Hogs**

 (\$/CKG)

Dec	\$ 156.23
Feb	\$ 169.21
Apr	\$ 180.18
May	\$ 190.66

Canadian Dollar: \$1.34

Source: farms.com

**UPDATE**



The JFM Miller's Stone Store remains **OPEN** for business via dock and curb-side pick-up. Orders can be placed in advance by calling **519-699-5200** or when you arrive at the store (using new intercom system installed). Feed orders (livestock) are best placed by calling 1-800-265-8735. We appreciate your continued patience through this time and look forward to when we can re-open to serve you in person!

## Jones Feed Mills & Black Creek Livestock Support The Food Bank of Waterloo Region during Covid-19

It is no surprise that the pandemic has created a greater need for area families to reach out to the Food Bank for assistance to help get through this troubling time. **Jones Feed Mills** through **Black Creek Livestock** saw an opportunity to help by providing additional quantities of fresh pork as a means of further support. For over 8 years, Jones Feed Mills has supported The Food Bank of Waterloo Region by supplying fresh, ready-to-cook pork on a bi-weekly basis. This support has provided thousands of meals and a good source of protein for those in need. Over the last 15 weeks, JFM has dramatically increased its donations of fresh pork to the Food Bank and to date through the pandemic have provided **24,235 lbs of fresh pork** which has resulted in **18,933 meals!** This meat was distributed to just under 20,000 people that accessed the Food Bank through this time.

All of us at Jones Feed Mills and Black Creek Livestock are proud of these donations and are grateful that assistance can be provided. Finally, a big shout-out to the many good folks at the Food Bank for their many great efforts!



## Welcome Ken Wales!

Jones Feed Mills is excited to announce that Ken Wales has been appointed to the role of Dairy Sales Consultant.



Ken, who has a long, successful history in the feed industry will be representing Jones Feed Mills throughout the counties south and west of Waterloo. Through his career, Ken has sold both feed (including JFM feed through a former dealer) and commodities and has developed relationships with many livestock producers throughout the province. Ken will be focusing his attention on servicing dairy clients through the incorporation of the many dairy support services Jones Feed Mills has developed with the JFM Dairy Team. Ken and his wife Melody live in Otterville, Ontario with their son and daughter. Please join us in welcoming Ken to the JFM Dairy Team!

### Mixing Milk Replacer for Success

*by Trisha Dunn and Lisa Zielemann*

Not all milk replacers are created equally and for that reason not all milk replacer mixing instructions are the same. The Jones Whole Start Milk replacer contains micronized fat. Since the fat particles in the milk replacer are so fine, they dissolve better in cooler (38°C to 45°C) temperatures compared to conventional milk replacers. Mixing the Whole Start Milk Replacer in very hot water will cause less than desirable results. Below are guidelines to ensure optimal results when using Whole Start Milk Replacer.



1. Use a scale to **weigh out the milk replacer powder**. Make sure to keep scales calibrated for accuracy. Jones Whole Start Milk Replacer should be mixed at **130 g/L**.
2. Measure out half of the water required. **Water should be 120°F/45°C**.
3. Add the milk replacer powder to the water and mix until just incorporated.
4. Add the remaining warm water to reach the target volume.
5. **Ideal feeding temperature is 105°F/40°C**. Measure the temperature of the milk fed to the first and last calf occasionally to ensure procedures are still accurate.

*For more information or for a milk replacer mixing demonstration, contact your JFM Dairy Representative.*



The **Jones Feed Mills Health and Safety Team** reminds all customers of the **dangers of silo gas** at this time of year. Producers are urged to take all precautions when filling silos and when working in and around silos for up to 6 weeks after filling (as per OMAFRA) as silo gases can be deadly to both people and livestock. Proper ventilation and signs warning people of the dangers are recommended. Posting a date of **six weeks after finishing filling a silo** is suggested as a safety warning. Be Smart! Stay Safe!



[www.jfm.ca](http://www.jfm.ca) | 1-800-265-8735



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