



Jones
FEED MILLS LTD.

November 2020

Linwood | Heidelberg | Wroxeter

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

Jones Feed Mills Covid-19 November Update

- All JFM mills and offices remain closed to the public at this time. When visiting the Linwood or Wroxeter Mill, you may enter the vestibule of that office and speak with JFM personnel using the devices at that location. We ask that only one person be in any of the vestibules at any one time. At Heidelberg, please follow the instructions on the front door.
- Curb and dockside pick-up remain available at all JFM mills.
- Miller's Stone Store (Heidelberg) is closed to the public, however, is available to fulfill orders via curbside. For best service, call 519-699-5200 in advance or stop by and order using the intercom at the front door.
- Customers are requested to practice physical distancing when interacting with JFM sales or delivery personnel when on your farm.

Jones Feed Mills is monitoring its Covid-19 procedures daily to ensure the health and safety of its staff, customers, and the community. Updates will be communicated as they arise. If you need any assistance or information on Covid-19, please reach out to the community or contact Jones Feed Mills as we will do anything we can to assist. For more information, please contact Jones Feed Mills at 1-800-265-8735 or info@jfm.ca.

Hargrave Joins Beef Team!

Jones Feed Mills is excited to announce that Jarrett Hargrave has joined the Jones Feed Mills Beef Team in the role of Beef Sales Consultant. Jarrett lives near Proton Station with his family where they collectively own and manage Harprey Farms, which is home to their purebred Angus herd. Jarrett is a recent graduate of Lakeland College in Vermilion, Alberta where he received a Diploma in Animal Science, specializing in beef cattle, along with a Diploma in Agribusiness with a Major in Livestock. On the farm, Jarrett and their family market bulls, females and finish market cattle. In his role with Jones, Jarrett will be focusing on delivering on-farm service and support to new and existing JFM customers while assisting them in bettering their results from both a performance and economic perspective. Please join us in welcoming Jarrett to Jones Feed Mills!



FUTURES

October 28, 2020

Live Cattle

 (\$/CWT)

Dec	\$ 139.59
Feb	\$ 143.45
Apr	\$ 148.41
June	\$ 141.32

Dressed Hogs

 (\$/CKG)

Dec	\$ 165.37
Feb	\$ 165.19
Apr	\$ 171.30
May	\$ 183.15

Canadian Dollar: \$1.33

Source: farms.com

Sow Producers!

The **NEW JFM JOLT** Pre-starter and Starter program **is getting results!** To learn more, call Francisco 519-857-6278



JFM Employee Feature:

Nicole Nunn – Focuses on Customer Service!

Nicole Nunn is known at Jones Feed Mills as being easy going, a good listener with great attention to detail – all good qualities that add to the success of her role as a JFM Customer Service Representative. Nicole who has been with Jones since February of this year, is a graduate of Ridgetown College and has been around agriculture all of her life, both personally and professionally. Through her diverse and interesting career, Nicole has managed a sow barn, performed basis trading at a grain elevator and hauled livestock (AZ license) throughout Canada and the United States. In her role as a CS Representative at Jones, which includes the management of our grain banking program, Nicole strives to understand a customer's need to figure out the best possible solution for them. When asked what Nicole likes best about her role, she comments that she "always enjoys learning new aspects of feed and nutrition". Nicole and her partner live in Lucknow and together own a 90 acre farm where they manage their cow-calf Simmental herd, which includes selling beef sides to friends and neighbours. In her spare time, Nicole enjoys horse back riding, photography and working with their cows.



Start Them Right Finish Them Better!



A fall check list for incoming calves....

1. **Water** - Water is the most important nutrient. Without water, we cannot expect calves to eat. Think about using large, open troughs as opposed to small or one-hole waterers for new calves. Where possible, place the water source along the fence line, as this is where new calves like to pace. Let the water source overflow, so calves can hear where the water is and easily find it.
2. **Comfort Foods** - Encourage bunk training on arrival by using "comfort foods" that calves can relate to. Loose, long-stemmed hay in the bunk is a great way to teach calves where to find their feed, and then slowly add the ration on top.
3. **Feed Composition** - When starting calves, ensure their first feeds do not contain more than 25% wet feeds (i.e. haylage, corn silage, wet distillers). New calves need nutrient dense feeds, as calves' rumens are small and unable to expand to hold high volumes of feed. Feeding high volumes of wet feeds will limit the amount of dry matter a calf can eat, and wet feeds are hard for calves to digest at this stage.
4. **Bunk Space** - Ensure there is enough bunk space so that less competitive calves have access to feed without restriction. The recommended bunk space is 12-18" per calf.
5. **Processing** - A key component to calf health and feed intake is having adequate time from arrival and processing. A minimum of 24-48 hours is needed to give newly arrived calves time to find water, feed and have a rest.

For more information on receiving calves do not hesitate to talk to your JFM Beef Rep today!

JFM Calf Coat Give-Away!

Receive a **FREE JFM Calf Coat** with the purchase of **25 bags of JFM Milk Replacer**

Also – **Buy 5 JFM Calf Coats, get 1 Free!**

Eligible MR's

- WSCMR-D
- WSCMR-AC
- CMR20G



Eligible Purchases Between
November 1/20 - December 31/20
(Accumulative Purchases Eligible)

Talk to your JFM Dairy Sales Consultant or call
the Office 1-800-265-8735

Payment Options to Suit Your Need!

Jones Feed Mills offers several payment options to suit your need. Payment options include: On-Line Payments, Cheque, Cash, Credit Cards and Auto-Withdrawal. Talk to a JFM Customer Service Rep to discuss the best option for you. 1-800-265-8735

Thank-you for Your Business!

JONES

STRESSFIGHTER

Start them Right, Finish them Better!

- ✓ Feeds that are optimized for starting cattle with improved nutrition technologies
- ✓ Feeds that use heightened vitamin and mineral levels for stressed calves
- ✓ Feeds available as premix, supplements or complete feeds
- ✓ Experienced staff and nutrition teams that can consult on feed & transition



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www.jfm.ca



JFM Dispatch Team Thanks You!

The JFM Dispatch Team wishes to thank **you** for keeping your yard clear and the area around your bins accessible with your bins visibly identified. These simple actions reduce the incidence of error and keep our delivery trucks rolling! From all of us, **THANK-YOU!**



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