



**Jones**  
FEED MILLS LTD.

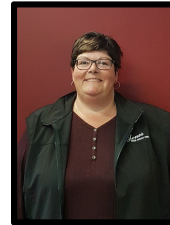
**November 2017**

**Linwood | Heidelberg | Wroxeter | Mitchell**

**Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719**

## Rural Roots Help to Relate in Role

Teresa Kuepfer is a name many are familiar with when thinking of Jones Feed Mills. It's not because Teresa's office is the first one you see when visiting the Linwood Mill, but rather it's her pleasant personality that all enjoy. Teresa started with Jones seven years ago in the role of Accounts Receivable Manager. Since that time Teresa has added the role of Office Manager to her list of responsibilities. It is through these roles that Teresa sees many of our Customers, something that Teresa really enjoys. Perhaps part of this is because Teresa grew up in a rural community and as a result easily relates to life on the farm. When asked what she enjoys most about her current role, Teresa comments "I enjoy the diversity of the job in dealing with both customers and staff. Seeing the Jones team grow and the major change of moving to our new office, has been very exciting." Teresa feels her role is a great fit for her and adds that she "tries to do my best in all of the daily roles and strives to improve the atmosphere of working at Jones Feed Mills or being a Jones customer". Teresa and her husband, Gerry live in Linwood and enjoy camping, going to drag races and spending time with family and friends. She has three children Dustin, Tanner and Taylor. Teresa is also a successful caterer who has fed many JFM Customers at Jones producer meetings. Teresa also enjoys volunteering at Linwood "Wing Nights", during the winter months.



## FUTURES

**October 30, 2017**

**Live Cattle**  
(\$/CWT)



**Dec 159.10**

**Feb 165.23**

**Apr 163.34**

**Jun 152.19**

**Dressed Hogs**



(\$/CKG)

**Dec 155.71**

**Feb 169.73**

**Apr 178.76**

**May 196.16**

**Canadian Dollar \$ 1.28**

**December 2017**

**Source: farms.com**

## Jones Feed Mills Christmas 2017 Business Hours

**December 25 – Closed, December 26 8:00AM – 2:00PM Order Desk Only,  
January 1 - Closed**

## Trejo Named to OPC Executive

Jones Feed Mills is excited to announce that **Francisco Trejo**, JFM Swine Sales Consultant has been elected to the 2018 Ontario Pork Congress Executive. Francisco has been very involved with the OPC since his coming to Jones last year and has worked on the OPC Committee serving as an international contact and guide as well as promoting the Congress to Producers and Industry.



### 2018 Ontario Pork Congress Executive

**Back Row:** Chris Fullam, Francisco Trejo,  
Henry Groenestege, Tom Murray

**Front Row:** Meghan Kirkpatrick, Kirk  
McLean, Chris Crump, Joe Dwyer

Photo by Glenn Ruegg

## On the Calendar!

**Nov 3 – 12 RAWF**  
Toronto

**Nov 14-17 Canadian  
Forage and Grassland Conf**  
Guelph

**Dec 12 Forage Focus\***  
Shakespeare

**Jan 3-9 Grey/Bruce \***  
**Farmers Week- Elmwood**

**Jan 11-13 ON Cattle  
Feeders Con\* - London**

*\*JFM Sponsored or  
Exhibiting Event*

## Rumensin® in JFM Dry Cow Products

Energy is the most limiting nutrient for the transition cow due to high demand from increasing production and reduced intakes through the dry period and early lactation. Rumensin® in feed will help the transition cow extract the maximum energy from the feed that she is eating and help to reduce the incidence of ketosis; both clinical and subclinical. For this reason, JFM will be incorporating Rumensin® into our floor-stocked dry cow products. Examples of these JFM products are Leadmaster Supplement, Leadmaster Complete Feed and Dry Cow Premix. Your Jones Feed Mills Dairy Sales Rep is knowledgeable and available to discuss the advantages of using Rumensin® throughout the dry period. Rumensin® is an Elanco product.



## Backroads Bedding Crumble

(Formerly Woody's Wood Pellet Bedding)

- Extremely absorbent
- Controls odor
- Cost Effective – Uses about 25% the amount of shavings
- Easy to handle and clean out
- Use in calf hutches under straw, horse stables, cattle pens, swine pens, litter boxes, chicken coops
- Natural product – made from woods safe for animal use
- Bags or totes available

**Give it a try! Call for details.**



## Did you put a coat on this morning?

*Chances are if you did, your calves should have too!*



JFM recommends new-born calves wear a calf coat for the first 21 days of life when temperatures are below 10°C.

*JFM Calf Coats - Available in 3 Sizes (Small, Medium, Large)*

**Call 1-888-265-8735 or ask your Dairy Sales Rep**

## HOG FINISHING BARNs NEEDED

Black Creek Livestock, a division of Jones Feed Mills, is currently looking for producers interested in building new wean to finish contract barns for our certified humane and organic hog programs. Long term contracts are available.



Black Creek Livestock is also looking for producers with existing or renovated straw-based finishing facilities to contract finish certified humane and/or organic pigs.

Independent contracts also available.

For more information, please contact **Larry Bowman 519-502-1131**

**Jones Feed Mills Ltd.**

**Black Creek Livestock**



**Jones**  
FEED MILLS LTD.

**1-800-265-8735**

**www.jfm.ca**



**Black Creek**  
*Livestock*

Take the “stress” out of your fall calves with **Jones “Stressfighter”** products! Talk to your Jones Beef Sales Consultant or call the office to discuss your receiving cattle feed needs. 1-800-265-8735 **We Know Beef!**



**Jones**  
FEED MILLS LTD.

**www.jfm.ca | 1-800-265-8735**



**@Jones\_Feed**



**Jones Feed Mill Ltd**