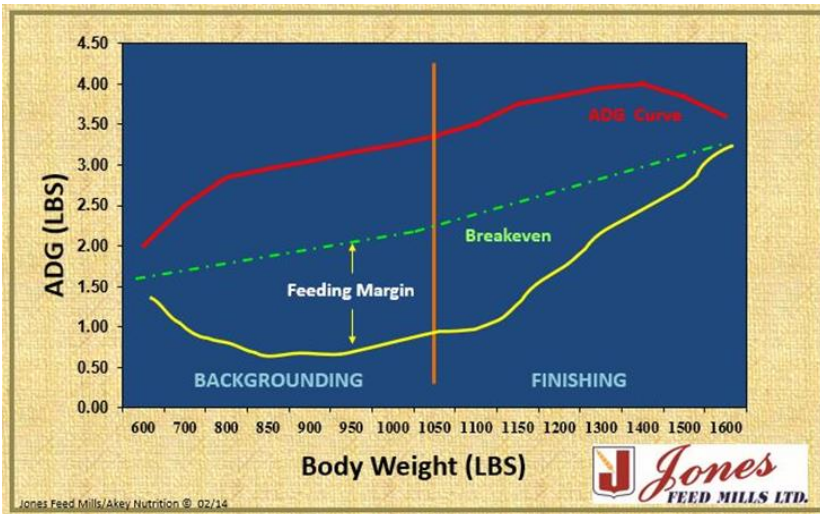


Linwood | Heidelberg | Wroxeter

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

Maximizing Profit with Smaller Carcasses

Under the current market situation where beef processing capacity is limited, considerations need to be made regarding finished weights of feedlot cattle. There are many direct and indirect costs to the producer associated with larger finished weights. As you can see in the diagram, average daily gain (ADG) starts to decline after 1400 lbs body weight (BW). As we approach 1600 lbs BW, feeding margin diminishes, and cattle begin costing more to feed per day than the extra revenue obtained by the additional weight gain. This means that every day cattle spend on feed after 1600 lbs ultimately reduces any profit the producer might see. Further, carcasses that reach more than 1100 lbs are automatically docked at the packing plant. This translates, on average, to any animal with a live weight in excess of 1833 lbs. In today's market environment, where cattle may be delayed in the feedlot due to lack of packing capacity, producers may be wise to plan for finished cattle between 1500-1600 lbs, so that cattle do not accidentally reach the 1100 lbs carcass threshold while waiting to be processed. By doing this you may save yourself money in feed costs and any overweight penalties from the packing plant. As always, reach out to your JFM Beef Team to help set up a plan for your finishing cattle that will maximize your profit.



Article by Brian Coghlin, JFM Beef Sales Consultant

FUTURES

February 26, 2021

Live Cattle

(\$/CWT)

Apr	\$ 153.28
June	\$ 150.54
Aug	\$ 148.84
Oct	\$ 153.57

Dressed Hogs (\$/CKG)

Apr	\$ 211.86
May	\$ 215.64
June	\$ 225.55
July	\$ 225.14

Canadian Dollar: \$ 1.26

Source: farms.com

Canada Dairy Expo



The 2021 Canada Dairy Expo will be a virtual show this year.

Dates: April 7/8

Free Participation

Be sure to stop by the Jones Feed Mills Virtual Booth!

www.CDX.ca

Jones Feed Mills Covid-19 Protocols and Updates – March 2021

- JFM mills and offices remain closed to the public at this time. When visiting the Linwood or Wroxeter Mill, you may enter the vestibule of that office and speak with JFM personnel using the communication devices at that location. We ask that only one person be in any of the vestibules at any one time. Masks must be worn when entering any of the vestibules. At Heidelberg, please follow the instructions on the front door and use the intercom to communicate with the customer service staff.
- Curb and dockside pick-up remain available at all JFM mills.
- Customers are requested to practice physical distancing when interacting with JFM sales or delivery personnel when at your farm.
- JFM sales and service calls have once again resumed while utilizing Covid-19 preventative measures including mask wearing when on-farm, physical distancing and avoiding confined spaces when others are present.

For more information, please contact Jones Feed Mills at 1-800-265-8735 or info@jfm.ca.

Forages for the Future—Exciting Developments in Grasses

Article by Dale Darroch, JFM Ruminant Sales Consultant

Research has recently shown that the most productive, long-lasting and profitable forage stands are those containing grasses as companions to alfalfa. Newer types and varieties of grasses bring better fibre-digestibility, better drought tolerance, and often higher sugar levels in your feed. The new grasses are later maturing and will not push the cutting window. They also regrow very aggressively into the next cuts with all our variable weather challenges considered. The days of the 80/20 blends and a two cut system are behind us. Forages are now cut 3-4 times/year and must match higher intakes and while achieving higher milk production and gains. The forages of interest are new meadow fescues, updated modern tall fescues, and later orchard grasses.

The meadow fescues are wide leafed and high sugar grass that will regrow in every cut. Often, a seed rate of 5% will result in 12-15% in the stand.

Tall fescues have formally been used in areas of poor drainage. Through aggressive breeding, tall fescues have become a super grass with soft leaves that are highly drought tolerant and has great regrowth. A seed rate of 5% will result in 10% in the final stand.

The orchard grasses are still clump grasses and have moved later and are very aggressive with wide leaves, making a nice feed. They are very drought resistant. A seeding rate of 5% will often result in 10-12% in the final stand.

Brome grasses have come a long way as well. Make sure not to seed them too deep, as with all grasses. Brome grasses are steady yielding, and with the introduction of the meadow brome types, the drought tolerance has improved.

Reed canary is the highest producing, most persistent grass. It is tricky to establish but should be considered in longer lasting stands. It has great regrowth if harvested correctly it can be a great feed. It will control your cutting time somewhat, as it will push the early cutting late May to early June.

Make sure your field nutrition is looked after well before seeding. Good healthy forages result in productive livestock. Discuss and plan your forages soon with your local crop consultant to ensure a successful harvest now and in the future.

Palm Fat in Dairy Cow Diets – As dairy producers are aware, there is much discussion surrounding the use of various palm fats in lactating dairy cow diets. Jones Feed Mills is working very closely with industry, our nutrition team and our suppliers to understand the effect of using palm fats on dairy products as a result of them being in a diet, as well as the future direction of the industry for their use. For more information, please contact a member of the JFM Dairy Team.

Insecticide License Update

Effective January 1, 2021 all farmers buying and using pesticides, including rodent products and (most) insect sprays and baits, on their farms must complete the **Grower Pesticide Safety Course**. Courses are managed by the University of Guelph (Ridgetown). Courses available on-line. Applicants must be a min of 16 years of age. For more information or for alternative access, call 1-800-652-8573

JFM Heidelberg Chick Days

Order Date	Available	Pick-Up Date
Thursday April 8	Chicks, Turkeys, Ducks, RTL	Friday May 14
Thursday May 13	Chicks, Turkeys, Ducks	Friday June 18
Monday May 17 RTL	Chicks, Turkeys, Ducks	Tuesday July 6
Monday May 31		

Call 519-699-5200 to order.



BCMPLUS WINTER INCENTIVE!

FOR EVERY 10 bags of BCMPLUS brood-cow mineral ordered between December 1, 2020 and March 31, 2021 receive one **FREE** bag of JFM WSC16 Calf Grower!
Contact us to invest in your 2021 calf crop!



www.jfm.ca | 1-800-265-8735

@Jones_Feed Jones Feed Mill Ltd