



# March 2020

Linwood | Heidelberg | Wroxeter | Mitchell

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

## George Jones Production Plant Running Above Expectations

The new George Robert Jones Bulk Production Plant opened late January in its testing phase. Since that time, the JFM production teams have been working through all the phases of the processes associated with its operation. To date, the process from receiving to loading has worked above all expectations. When commenting on the new mill's performance, JFM Operations Manager, Mike Martin states, "the new mill provides us with great flexibility as it lets us produce large quantities of feed very efficiently while permitting us to also focus on our smaller and custom runs for our customers in our other mills. Further, the ability to inventory large quantities of our more popular feeds, frees up production time for other orders and allows for quicker loading of feed for delivery." Once through the testing phase, the JFM production team will be moving various feeds over to the new mill (now being called the GRJ Plant for George Robert Jones) to the point of filling two shifts per day. More updates will follow in future newsletters.



## Global Effects on Feed Ingredient Pricing

In the livestock feed industry, ingredients are sourced by suppliers from countries with manufacturing facilities that have the ability to produce quality ingredients supported by research and produced using quality control standards that meet or exceed the needs of the Canadian livestock feed industry. As a result, many Canadian suppliers purchase ingredients from China – China is well known for their ability to produce high quality vitamins. Due to the recent effects of Covid-19, many factories within China have been restricted in their ability to manufacture and /or ship product due to precautionary measures being imposed on people not able to travel to their work. (In China, it is cultural for workers in various areas to travel their place of work and live within the production facility). As a result, the availability of some livestock vitamins has been reduced and, in some cases, this has caused moderate price increases. For some products that can be shipped the transportation of some of them is being hampered by shipping disruptions currently experienced within Canada.

Each of these situations are viewed to be temporary, however are influencing the availability and pricing of some of these ingredients. Jones Feed Mills has good supply of most required ingredients and is managing ingredient inventories to the best of our ability to minimize the effect and cost in our feeds.

**NOTICE:** Beginning May 2, 2020, the JFM Linwood Office and warehouse will be closed on Saturdays. All customers are welcome to pick up feed at our Heidelberg mill location at 2755 Lobsinger Line, Heidelberg which has extended business hours (8:00 AM – 4:00 PM on Saturdays).

## FUTURES

Feb 27, 2020

Live Cattle  
(\$/CWT)



Apr	\$ 145.84
Jun	\$ 136.44
Aug	\$ 136.70
Oct	\$ 143.34

Dressed Hogs  
(\$/CKG)



Apr	\$ 155.51
May	\$ 172.88
Jun	\$ 193.99
Jul	\$ 196.87

Canadian Dollar: \$1.34  
Source: farms.com

## On the Calendar!

Mar 4-6- London Farm Show- Agriplex,  
Midwestern Fair District

Mar 11- Veal Farmers of Ontario AGM- Arden Park Hotel, Stratford

Mar 24-25- Ontario Pork AGM- Delta Hotel Guelph, Guelph

Mar 31-Apr 1- London Swine Conference\*- Double Tree, London

Apr 1-2- Canadian Dairy XPO\*- Stratford Rotary Complex, Stratford

Apr 8-9- National Poultry Show- Double Tree by Hilton, London

\*JFM Sponsored or Exhibiting Event

## Ketosis Checklist

by Ross Gerber, JFM Dairy Sales Consultant

After calving, dairy cows go into negative energy balance and experience an increased risk for ketosis. There are many reasons why fresh cows might be testing positive for ketosis:

1. Accumulation of too much internal body fat deposits during dry cow period (fatty liver)
  - Too high energy levels being fed during far-off period
  - Could be related to dry cow period being too long (breeding problems) or too many days in milk in previous lactation
2. Over Crowding – co-mingling – too many pen moves before or after calving (social stresses)
3. Sorting of the TMR mix pre calving – poor forage quality – forages that contain butyric acid
4. Cows deficient in blood calcium at calving – leads to metabolic issues and poor appetites
  - Pick forages low in potassium and proper calcium therapy at calving
  - Use of either negative DCAD or a calcium binding agent in dry cow diet
5. Cows fed inadequate fibre before and/or 1<sup>st</sup> day post calving
  - Good fibre intake = good rumen fill making rumen bugs happy while maintaining healthy appetites
6. Not enough energy in fresh cow diet to support milk production by week 2
  - Use of a glucogenic supplement such as TRANS4M (high energy + B12 vitamins)

### Set up a monitoring Program – JFM is happy to help!

- Choose one day of the week and check all cows that are between 4 - 21 DIM
- Check cows even if they were checked last week
- Record results!
- Develop a treatment protocol with your veterinarian
- Catch ketosis early and treat!
- Even subclinical ketosis impacts feed intakes and reproduction



Talk to your JFM Dairy Sales Consultant to learn more and discuss how JFM can assist with your ketosis monitoring.



Hay! The winter edition of JFM Calf Bawl, written by Lisa Zieelman, is now available. Ask your JFM Dairy Rep for your copy or request it be mailed to you.

### **Annual Farm Safety Rally**

Canadian Agricultural Safety week is March 16-21. This year's theme is "Grow an Ag Safe Canada, Safe and Strong Farms"- Program is designed to challenge farm families to reflect on the safety measures where they work and live.

### **Heidelberg Chick Days**



**Call 519-699-5200**

Order Date	Pick-Up Date	Birds Available
Thurs, April 9	Fri, May 15	Chicks, Turkeys, Waterfowl and Ready to Lay Hens
Thurs, May 14	Fri, June 19	Chicks, Turkeys, Waterfowl
Thurs, May 14	Tues, July 7	Ready to Lay Hens
Mon, June 1	Tues, July 7	Chicks, Turkeys, Waterfowl