



June 2017

Linwood | Heidelberg | Wroxeter | Mitchell

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

Please note, all JFM Mills will be closed July 1-3 for Canada Day.

HAPPY CANADA DAY! 150 YEARS!

New JFM Office Now Open!

The new Jones Feed Mills Head Office is now open! Moving is scheduled for the first few days of June and will be done by department over a week's time. Customer Service will be moved over by June 6th. To access the new office, follow the signs out front which will direct you. We look forward to receiving you in this new bright and open-concept building. FYI, the old office will close the first week of June and will become part of the production facility which is closed to the public. FYI, feed pick-ups will now be serviced from the warehouse beside the new office.



Remember the Mineral Before You Close the Gate!

Cattle on pasture still require mineral supplementation to prevent mineral deficiencies and imbalances. Salt is still a major requirement that cannot be obtained from the pasture. Soils in the Great Lakes Region are deficient in selenium and iodine which are required for optimum immune function and reproduction. Zinc helps to maintain hoof health and may help to prevent foot rot. Manganese and copper are also required for reproduction and immune function. Calcium and magnesium are important for bone development of calves and milk production of cows. Jones Bovatec Pasture Cattle Mineral (PCM-BOV) is registered for use on pasture. Cattle consuming 125 grams of PCM-BOV will receive Bovatec for coccidiosis control as well as provide an optimum balance of minerals and vitamins to support growth, breeding, milk production and general health.

Written by Chris Meadows, Ruminant Nutritionist, JFM



FUTURES

May 31, 2017

Live Cattle

(\$/CWT)



Aug 161.25

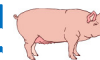
Oct 158.25

Dec 118.15

Feb 159.36

Dressed Hogs

(\$/CKG)



July 209.32

Aug 207.55

Oct 172.86

Dec 157.85

Canadian Dollar \$ 1.35

June 2017

Source: farms.com

**SAFETY
FIRST**

Summer Specials!

Silvalure Fly String

Reg: \$84.52 Sale: \$74.00

Boot Hill Mice/Rat Bait

Reg: \$9.73 Sale: \$8.00

Hombre Mice/Rat Bait

Reg: \$14.04 Sale: \$11.50

Prices in effect until July 31, 2017

Clearance

Vétoquinal Louse Kill (1L)

Reg \$42.35 Sale: \$25.00

HEIDELBERG CHICK DAYS!

ORDER DATE	PICK-UP DATE
May 1/17	June 9/17
May 15/17	June 23/17

Miller's Stone Store at the Heidelberg Mill



Miller's Stone is also your source for feeders, waters and of course, advice!

Spring/Summer Specials Continue

- Buy 10 bags **Jones' Pasture Mineral (PCM-BOV)** with **Bovatec®** and **SAVE \$1.75/bag!**
- Buy 2 or more **Rite-Lyx Molasses Lick Tubs** and **Save 23%!**
*Less 4% for cash. Additional delivery discount for orders of 20 bags of mineral or more! **Prices in effect until 06/30/17**

See you at the Pork Congress!

At Jones Feed Mills, we look forward to seeing you at this year's Pork Congress. We will have staff and representatives available to discuss various aspects of today's industry.

Black Creek Livestock (a division of Jones Feed Mills) as well as duBreton reps will be on hand (Booth A13-A14) to discuss available management and independent contracts (sows and/or finishers).

Jones sales and nutrition representatives will also be on hand (Booth A101-A102) to discuss feeding and management strategies as well as the many services Jones has to offer.

See you there!



Jones Feed Mills Ltd.

Linwood - Heidelberg - Wroxeter - Mitchell

1-800-265-8735 www.jfm.ca

No-Stress Handling Techniques Demonstrated at Industry Workshop

Last month a "no-stress" cattle handling workshop was held at Carl Frook's farm in Elmwood. The guest speaker was Corey Conan who manages a 10,000-head feedlot, 10 minutes from Lethbridge, Alberta. Corey is also a sales rep for Daniels Chutes, a company whose chutes are known for their low-stress handling of cattle and whose chute was used in the demonstration. Corey's experience comes from working with cattle every day and from taking the time to observe them. Corey was later introduced to Dr. Tom Noffsinger, a vet from Nebraska that has over one million cattle in his practice and who has had a large impact on who Corey has become today. Corey learned how to make livestock "decide" that they want to do the things you want them to do, rather than try to "make" them do what you want them to do. Corey encouraged the participants to not hurry, and to be calm and patient. We tend to rush too much when working cattle and ultimately it takes more time. Whenever possible, always work cattle from their left side. Just try walking a pen on their right and watch the reaction, they will always turn so the left side of their head is following you. Then do it again working the left - you will be amazed! No canes, whips or shockers are required. Being calm and quiet will pay dividends. If you have cattle that balk in the chute, don't poke them; just run your hand over the back against the grain of the hair or from tail to shoulder a couple times and they will move. Watch a mother cow on pasture, if her calf is laying down and she wants it to move she will lick it's back that way! Afterwards the group shared its own tips and thoughts, as Corey preaches "we can all learn from each other". The group went on to say, that if a pen is getting worked up, turn your back on them or put your hands in your pockets and turn away. Watch their flight response signals, eye colour, ears twitching and position, head carriage then observe from a 45-degree angle. Corey wrapped by saying "Those are the things I have picked up on over many years and I agree, we are all still learning". The people in attendance came away with the message, that low stress handling will pay dividends, in the overall well-being of the animals we work with and ultimately in the economic benefit to producers.

Article by Brian Coghlin, JFM



Producers and Industry Personnel watch as Corey Conan demonstrates no-stress cattle handling techniques. Photo by Doug Helm

Dairy Producers: Don't let **Heat Stress** steal your profits! Talk to your JFM Dairy Rep to discuss heat stress strategies!



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