

Trudy Unger - The Voice on the Other End of the Phone!

Trudy Unger is no stranger to Jones Feed Mills, as she has been part of the Jones Team for over two and a half years. Trudy started her career at Jones working at the Miller's Stone Store in Heidelberg while in high school. After 18 months, Trudy was asked to consider a part-time customer service role in Linwood, something she would quickly become very proficient at. After a very successful year in Customer Service Trudy accepted a full time role of Receptionist and Junior Accounts Receivable Representative. In her new role, Trudy responds to basic client inquiries - checking balances on accounts and sending out invoices. She logs all cheques, clears customers accounts and does the daily bank deposit - and if you haven't guessed by now, Trudy is the pleasant voice you hear when calling into the mill! When asked what she enjoys most about her role Trudy says, "What I enjoy most about my job is the variety of work I have along with the problem solving. Entering this new position has provided me with new challenging experiences and I look forward to learning more and continuing my passion for numbers and accounting." Interesting, at Trudy's recent high school graduation, she was the female winner and recipient of the Toyota Award, an award given to the student who best exemplifies responsibility, positive attitude, and a willingness to contribute to ELAWS school life! Congratulations Trudy!



FUTURES

June 30, 2019

Live Cattle



(\$/CWT)

Aug	138.07
Oct	139.54
Dec	145.65
Feb	150.13

Dressed Hogs



(\$/CKG)

July	178.71
Aug	187.47
Oct	173.81
Dec	173.87

Canadian Dollar 08/19: \$1.31
 Source: farms.com

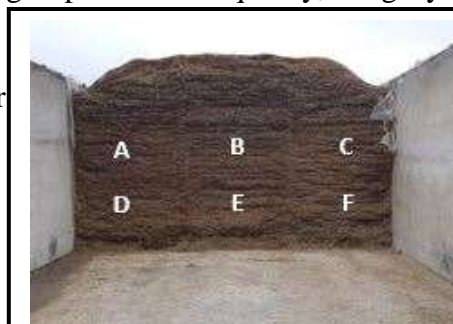
Food for Thought – The Importance of Bunk Density

Article by Trish Dunn – JFM Market Support Specialist

Harvest can seem to go on forever, when in reality, it is only a few days of the year. What happens in those few days can have a lasting impact on feed quality, integrity and livestock performance. When storing feeds, such as haylage and corn silage in bunker silos, it is imperative to have adequate bunk density for proper fermentation and for prevention of spoilage and heating. Both haylage and silage should be packed in bunks at a minimum density of **14 lbs./ft³ on a dry matter basis**. When haylage and silages are under-packed, there is an opportunity for oxygen to enter the bunk. When this happens, feeds cannot ferment, and spoilage can occur.

This results in lower quality feeds which can cause impaired animal performance. To ensure proper packing density, the heaviest available equipment should be used for packing. Additionally, compacting thinner layers of feed between loads can improve density. For example, a 3-inch layer of feed will compress better than a 9-inch layer. Additionally, the top layer is usually the least well packed, so spending some extra time here can help prevent spoilage.

The JFM sales team, routinely tests bunks for density. If you are interested in seeing how well your bunk is packed, talk to a member of JFM sales team about having your bunk density measured.



Pit silo showing bunk density testing locations



Bunk Density Probe

On the Calendar!

July 1- Canada Day
 All JFM Locations **CLOSED**

July 3- Southwest Crops Diagnostic Day- U of G
 Ridgetown Campus

July 5- Intro to Small Ruminant Production-
 Guelph

July 11- Wellington County Twilight Meeting*-
 Wallenstein

July 12-13- Beef Youth Development Program*
 - Huron County

July 12-14- Farm Smart Expo 2019-
 Elora Research Station

July 17- OPIC Golf Tournament-
 St Mary's Golf Course

*JFM Sponsored or Exhibiting Event



Jones
FEED MILLS LTD.

Spring 2019 Photo Contest

Fall 2018
Candid Animals
Winner



Fall 2018
Machinery Winner



Spring 2019 Contest Categories:

- Farm Families
- Farm Animals
- Rural Scenes



Fall 2018 Barn Photo Winner

Submit your photos to mediateam@jfm.ca.

Winners will be announced through JFM social media/newsletters.

Open to Everyone! Prizes for 1st, 2nd and 3rd places/category will be awarded.

Entry Deadline: July 15th, 2019

Please no photos previously submitted, professional photos or photos with watermarks.

Jones Feed Mills requests your permission to use your photo(s) in JFM promotional posts and materials; where we will, where possible, include your name for a photo credit. If you prefer we not use your photo(s), please state this at submission.



Which one of these cows is heat stressed?



If you answered "both", you are correct. Heat stress begins to effect dairy cattle at a THI (Temperature Humidity Index) of 68. A 68 THI is created when the temperature is 22°C and humidity is at 50%.

Blue Line is a unique product consisting of a combination of key ingredients that help keep your cows hydrated. To beat the heat this summer, talk to a **Jones Dairy Sales Consultant** about **Blue Line** along with management aids and practices that will keep your cows in the cool!

Jones Feed Mills Ltd.
Linwood – Heidelberg – Wroxeter – Mitchell!
Just Think Jones!



Works for Goats too!



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Jones Feed Mills 1024 Alfred Street, Linwood, Ontario 1-800-265-8735 www.jfm.ca



HEIDELBERG CHICK DAYS 519-699-5200

Order-By Date	Pick-Up Date
Mon June 3	Tues July 9



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