



**Jones**  
FEED MILLS LTD.

**January 2024**

**Happy New Year!**

## TMR Tips for Optimal Intake - Beyond the Ration

*Article by Michaela Stoneman, JFM Rumaniant Nutritionist*

As cattle begin to transition onto TMR after the receiving period, maximizing and maintaining dry matter intakes is the best way to support consistent and profitable average daily gains. Here are a few tips to ensure your TMR is consistent and palatable for cattle:



- 1) Mix according to ration parameters and check the dry matter of forages often. Corn silage and haylage/cereal silages can vary in moisture in the bunk/silo depending on weather and other factors. Adjusting rations for moisture is the best way to ensure dry matter intake remains consistent.
- 2) Mix TMR well. Speak with your JFM representative about your mixer, the best order to add ingredients to it, and potentially doing a TMR audit to test mixer consistency.
- 3) Pay attention to overall TMR moisture. A TMR moisture close to 50% increases palatability and decreases the ability to sort the ration. Sometimes, adding water to TMR can make a big difference in intake.
- 4) Manage bunks. Bunks should be just beginning to look empty at the time of the next feeding. Different cattle will have different intakes, and this is the best way to communicate with your nutritionist that cattle are either being over or under-fed. Adjustments should be made in these cases.

Your JFM Beef Team is extremely well-equipped to assist you in ensuring your TMR is performing well beyond the ration formulation itself.

### FUTURES

Can\$: 1.317 (12/27/31)

#### Live Cattle



Feb	\$223.66
April	\$228.50
June	\$225.70
Aug	\$226.79

#### Dressed Hogs



Feb	\$170.88
April	\$186.93
May	\$203.84
June	\$225.26

Source: farms.com

### On the Calendar...

**January 3-9, 2024 - Grey-Bruce Farmers Week\*** - Elmwood, ON

**January 12-14 ON Corn Fed Beef AGM\*** - London, ON

**January 16-18 - DFO AGM** - Toronto, ON

**February 7-8 National Poultry Show\*** - London, ON

**February 21 - SW ON Pork Conference-** Ridgeway, ON

**February 22 - SW ON Dairy Symposium\*** Woodstock, ON

**February 22-23 BFO AGM\*** Toronto, ON

**March 4 CFO AGM** - Mississauga, ON

*\*JFM Exhibiting/Sponsoring Event*

Reminder to please keep laneways and unloading areas clear of snow ahead of delivery. This will help make unloading efficient and safe for all. *Thank You!*

### Help Wanted

The following full-time positions are available at Jones Feed Mills:

- Poultry Sales Consultant
- Maintenance Technician

For more information or to apply, please contact Matt Hogan at [matt@jfm.ca](mailto:matt@jfm.ca) or by calling 519-698-2082 x 251

***Come join the Jones Team!***

## Fall 2023 Toxin Alert!

With the fall harvest behind us, Jones Feed Mills is receiving test data on various on-farm forages and grains in regard to toxin levels. Early in the harvest season, we reported that higher than normal toxin levels were sporadic, however, with more complete information, we have learned that higher than desirable toxin levels are more consistent throughout the western and central parts of the province. The JFM Nutrition Team suggests that toxin testing be performed on your on-farm forages and grains to understand the toxin levels of your on-farm feeds. This test can be done on a TMR (if it includes all corn and distiller feeds fed on-farm) for ruminants, and on shelled corn (dry or high-moisture) and cob-meal for non-ruminants. If using distillers grains, be sure to request the VOM level, so you can communicate that to your JFM Rep. All toxin results will be taken into consideration when feed formulas are prepared. Not knowing is not the answer!

Talk to your JFM Sales Consultant to learn more and to have your samples picked up for testing. Note, toxin testing takes about 10 days for results to be returned to Jones Feed Mills.



### Stay in the Know –

To keep you up to date with the latest on both nutrition and management information, JFM produces the following newsletters:



- Jones Feed Mills Monthly Newsletter
- The Bawl (Dairy Calf Newsletter)
- JFM Dairy Newsletter
- JFM Beef Newsletter
- The Chicken Coop

Newsletters are written by JFM staff and contributing writers and are available via email and hard copy. Be sure to get yours!

## PREVAIL™



JFM is your supplier for **Prevail**. Prevail™ is a fast-acting, safe, one-step disinfectant-cleaner, that ensures surfaces are properly disinfected. **Prevail™** is powered by Accelerated Hydrogen Peroxide (AHP) which combines unmatched efficacy with environmental integrity and application safety. Talk to your JFM Rep to learn more about **Prevail™** and its many applications.

### “Added Edge” Introduced at JFM Dairy Producer Meeting

Though it was a blustery day outside during the recent JFM dairy producer meeting in Linwood, the focus inside was on learning the benefits of using organic trace minerals in dairy rations on the farm. Daryl Kleinschmidt Ph.D. of Nebraska who is a Dairy Discovery Researcher for Zinpro Minerals, delivered strong evidence on the health and financial advantages of using this approach. Dr. Kleinschmidt spoke of the return on the investment through increased growth, production yields, general health and reproduction by balancing rations using the proper trace minerals. The discussion drew several questions by many producers wanting to understand the direct benefits of using this approach. Earlier in 2023, the JFM Dairy Team travelled to Zinpro Mineral headquarters in Minnesota, to learn the theory and research behind Zinpro minerals. The team saw first hand how the peer-reviewed research was developed and spoke with the research and development teams. It was through this education, JFM has developed a new brand of products called “**Added Edge**” that hosts the Zinpro brand of minerals. **Added Edge** is a brand that will be featured in JFM dairy, beef and soon, sheep feeds. For more information on **Added Edge**, talk to your JFM Representative.



*Dr. Daryl Kleinschmidt of Zinpro Minerals addresses the crowd at the recent JFM dairy producer meeting.*

### Chopped Bagged Straw Available

JFM has chopped straw available in bags, as JFM is a sub-dealer for **Straw Boss**. Straw is available in 50 bag skids for order & delivery or by the bag from the Miller's Stone Store in Heidelberg. Bagged chopped straw is perfect for dry cow rations, young stock rations and bedding for small livestock and pets. Call the office to order or stop by Miller's Stone to pick up individual bags.

