



**Jones**  
FEED MILLS LTD.

**January 2023**

Linwood | Heidelberg | Wroxeter

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

**Jones Holiday Hours**  
**Closed Monday January 2**  
(Linwood, Heidelberg & Wroxeter)

**Miller's Stone Holiday Hours**  
**Open Dec 31, 8:00AM- 3:00 PM**  
**Closed Monday January 2**

**Happy New Year!**

***From all of us at Jones Feed Mills, we look forward to serving you in 2023!***

**Reminder, Jones Feed Mills sells rock salt for melting ice and snow on walkways, laneways etc.**

### Missing a JFM Invoice or Statement?

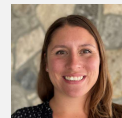
If you receive your invoices and monthly statement from JFM via email, and if you are either missing them or are experiencing inconsistent delivery of them month to month, your invoices and statements could be in your "Junk" or "Spam" folder. Over the last several months, many internet providers and search engine companies have tightened down on their security for their clients on system generated email messages (which invoices from an accounting program are), and as a result, direct these messages to your Junk or Spam folder. Further, this situation effects most system generated messages, not just the ones from JFM.

The good news is this situation can be rectified! To correct this situation, when in your email program on your computer or phone, open your Junk or Spam folder, identify any messages that should be directed to your Inbox (ex: messages from a JFM Customer Service Representative), then right click on them and scroll until you see "Junk" and then scroll until you see "Not Junk" or "Do Not Block This Sender" and then click on that option to move these messages to your Inbox where you can read them. In our case, you may have to do this several times to clear each Customer Service Representative that sends invoices. In all cases, this process only needs to be done once per Sender.

This should stop you from losing your invoices and statements from JFM and other companies. For more information or assistance, please feel free to contact Teresa Kuepfer or any of our Customer Service Representatives at 519-698-2082 or at 1-800-265-8735 – We're here to help!

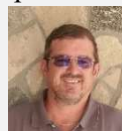
### JFM Calf Team Update

As of January 1, 2023, **Nicole Follings** will be on maternity leave. All the best Nicole! See you in 2024!



Going forward, **Ken Wales**, JFM Dairy Sales Consultant, will be assuming the JFM Calf Specialist responsibilities.

Ken has a long history of both calf and cattle experience and is well trained on the Jones Whole Start Calf Program. FYI, Ken can be reached at: Cell/Text: 519-998-1697 or Email: [kenwales@jfm.ca](mailto:kenwales@jfm.ca)



### Jones Feed Mills Positions Available

#### Mill Operators –

Linwood/Full-Time Afternoon and Night Shifts available

**For more information or to apply, please contact:** Matt Hogan at [matt@jfm.ca](mailto:matt@jfm.ca) or 519-698-2082

***Come Join the Jones Team!***

## FUTURES

Dec 29, 2022

**Live Cattle**



(\$/CWT)

Feb	\$ 214.92
Apr	\$ 219.79
Jun	\$ 213.98
Aug	\$ 213.77

**Dressed Hogs**



(\$/CKG)

Feb	\$ 224.82
Apr	\$ 242.63
May	\$ 256.00
June	\$ 275.46

Canadian Dollar: \$ 1.35

Source: [farms.com](http://farms.com)

### On the Calendar:

**Jan 4-10 Grey Bruce Farmers Week\*** - Elmwood

**Jan 12-14 ON Cattle Feeders Convention\*** - London

**Feb 8-9 National Poultry Show\*** - London

**Feb 22 SWO Pork Conference\*** - Ridgetown

**Feb 22 SWO Dairy Symposium\*** - Woodstock

**Feb 22-23 BFO AGM\*** - Toronto

**March 28-29 London Swine Conference** - London

**Apr 5-6 Canada Dairy Expo\*** - Stratford

**June 21-22 Ontario Pork Congress\*** - Stratford

*\*JFM Sponsored Event*

### Jefo Dairynat Vitali-T Sale

50 bags: \$80.00/bag, 250 bags \$75.00/bag

Prices are net with local delivery

While supplies last

Contact your JFM Rep or call the office to order.



### Snow/Ice Removal Reminder

As the snow continues to fly, the JFM Dispatch and Driver Team requests that all customers keep their laneways, bin areas and door-ways clear of snow and ice so we may safely deliver your feed without issue.

*A big thank-you for your help!*

### New Product Alert! **BCMPMAX is Here!**

If you are looking ahead to enhance the productivity of your cow herd, reach out to your JFM Beef Sales Rep for information on BCMPMAX!

BCMPMAX is BCPLUS brood cow premix formulated with **Chromium** for added benefits.

The JFM Nutrition team comments that "Chromium is an essential trace mineral that improves insulin effectiveness enhancing energy utilization in stress situations and times of high energy demand. Target feeding times of chromium would be breeding time, calving time and the nursing period as well as when cows need body condition."

BCMPMAX is now available. Contact your JFM Beef Rep for more information.



BCMPMAX is eligible for the JFM BCPLUS mineral feeder contest!

*(See promotion on this page)*

## Boost up your cow mineral performance year-round with **BCMPLUS/MAX**

**WIN!**

Every 20 bags of BCMPLUS or BCMPMAX purchased between **Dec 1/22 – Mar 31/23** will receive 1 entry to win **1 of 3 BHF Mineral Feeders!**

### **BCMPLUS/MAX Brood-Cow Mineral**

- ◆ Maximizes Reproductive Performance
- ◆ Promotes Pregnancy Maintenance and Fetal Development
- ◆ Provides Essential Nutrients through Calving and Nursing Periods

*Contact your JFM Beef Sales Consultant for full contest details!*



### Keep Calves Warm This Winter with Straw

Something that both beef and dairy calves have in common, is their need and want to be warm and dry. One handy, but effective management technique, is to place a large square or round bale of straw in the pen or creep area where your baby calves are housed or go to eat. After bedding this area with (knee-deep to a calf) straw, place a large straw bale in an open area of the pen, so calves can lay against it. The bale will provide an appreciated wind break, while also providing warmth when the calves lay against it. Through time, use this bale for bedding the pen and simply add a new bale to continue the process. After doing so, and as your calves grow, you will see through the calves' behaviour for your need to continue the process. This economical approach will help calves use their milk and calf-starter intake for maintenance and growth opposed to combating the elements to only maintain their size and weight.



### Don't Forget the Dog and Cat Food!

JFM reminds customers that dog and cat food can easily be added to their bag orders for pick up or delivery. For delivery with feed orders, for dogs, Jones carries Canadian Naturals, Summit Puppy and the economical Jones brand of dog food. For cats for delivery, the Jones brand cat food is available. The Miller's Stone Feed and Pet Food Store in Heidelberg, carries a wide selection of dog and cat foods and offers a customer loyalty program on many brands!



[www.jfm.ca](http://www.jfm.ca) | 1-800-265-8735



@Jones\_Feed



Jones Feed Mill Ltd