



**Jones**  
FEED MILLS LTD.

**January 2022**

Linwood | Heidelberg | Wroxeter

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

## Happy New Year!

Please note, all JFM facilities and stores are closed January 1<sup>st</sup> and 3<sup>rd</sup>.

### Jones Feed Mills says Good-Bye and Thank-you to Joe O'Rourke!

Jones Feed Mills is excited (and sad 😊) to announce that as of December 31, Joe O'Rourke has officially retired! Joe spent 8 years with Jones Feed Mills and through that time was a member of both the JFM dairy and beef teams. For those that know Joe, you know him as a rational man who seeks solutions for his customers. Joe always brought logic and common sense to each of the teams he worked with and was always willing to help with customer meetings or special tasks. When asked what he is going to do first once retired, Joe comments, "I have lots of projects that I always wanted to work on, so I will be busy!" All of us at Jones Feed Mills wish Joe great success, good health and happiness in his retirement and thank him for all of his time and effort while at Jones. Thanks and Congratulations Joe!



Joe shares some insights with the JFM Beef Team at a recent luncheon, which honoured Joe.

## FUTURES

December 30, 2021

### Live Cattle



	(\$/CWT)
Feb	\$ 177.75
Apr	\$ 183.39
Jun	\$ 176.14
Aug	\$ 174.46



### Dressed Hogs

(\$/CKG)

Feb	\$ 198.29
Apr	\$ 209.32
May	\$ 219.40
June	\$ 234.47

Canadian Dollar: \$ 1.27

Source: farms.com

### E-Transfers Now Accepted

Jones Feed Mills is now able to accept e-transfers for account payments. Payments can be emailed to: [receivables@jfm.ca](mailto:receivables@jfm.ca) Please note, this is the ONLY email address that can receive payments. For more information, please contact Teresa Kuepfer at [teresa@jfm.ca](mailto:teresa@jfm.ca)

### JFM 2022 Grain Needs

Jones Feed Mills will be looking to purchase some straight oats as well as some mixed grain next summer. Interested parties can contact Nathan Roth at 519-226-233-9754 x226 for more information. This could be a handy cash crop for some area customers who may have a few available acres.

### On the Calendar:

**National Poultry Show\***  
April 6-7/22  
Western Fair District

**Canada Dairy Expo\***  
April 6-7/22  
Stratford Rotary Complex  
\*Dates as of 12/31/21  
JFM has booths at each show

## Jones Feed Mills Covid-19 Protocols and Updates – January 2022

Below is an update regarding the current Covid-19 policies within Jones Feed Mills:

- JFM mills and offices remain closed to the public. The Heidelberg and Wroxeter stores are open to the public with capacity limits. Please see the front doors of each facility for in-store directions and updates. Curb side pick-up service remains in place for those requesting.
- Masks must worn when inside any JFM facilities or stores. Masks are available if required. For those not wearing masks, curb-side service is available.
- When visiting the Linwood office, you may enter the vestibule and speak with JFM personnel using the phone on the desk. Please note, only one person or family unit is allowed in the vestibule at a time. Masks must be worn in the vestibule. (masks available)
- Customers are requested to practice physical distancing when interacting with JFM sales or delivery personnel when at your farm.
- On-farm sales and service calls continue while utilizing Covid-19 preventative measures including mask wearing. JFM personnel will use physical distancing practices and will avoid confined spaces when at your farm.

Thank-you. For more information, please contact Jones Feed Mills at 1-800-265-8735 or [info@jfm.ca](mailto:info@jfm.ca).

## Jones BCMPLUS Brood Cow Mineral Winter Special

Receive 1 bag of Jones WSC16  
**FREE** for every 20 bags of Jones  
BCMPLUS purchased!

Offer Valid Dec 1/21 - Mar 31/22

*Talk to a member of the JFM Beef Team or call  
the office to order!*

### JFM Bag Storage Expansion

Jones Feed Mills is excited to announce that in January we will begin to utilize an additional 400 tonnes of racked bag storage that has just been installed. This new storage has been added to the lower portion of the premix plant (Linwood) and features new concept roller-tracks that allow for the next skid in the rack to roll to the front of the racking when the front skid is removed. This additional storage will be primarily used for bagged ingredients and the forward production of popular feeds at peak times of the year.



### Cold Stress and Nutrition

As we slide into winter and inevitably colder temperatures, it is important to consider the increase in nutritional requirements of cattle under cold stress. Cattle experience cold stress below  $-8^{\circ}\text{C}$  when they have a heavy winter coat. This lower threshold is higher for cattle who have not had the chance to grow a winter coat. It is generally accepted that for every 1 degree drop in temperature below the lower threshold, a 2% increase in energy requirement exists. This means that at  $-20^{\circ}\text{C}$ , cattle with a heavy winter coat will need to consume 24% more energy compared to  $-8^{\circ}\text{C}$ . To mitigate this here is a list of considerations for Winter management:

- 1) Monitor the weather and increase feeding in response to cold.
- 2) Protect animals from the wind. Wind chill reduces temperature and increases cold stress.
- 3) Provide ample clean, dry bedding. Wet/muddy cattle have a lower threshold of only  $+15^{\circ}\text{C}$ .
- 4) Provide additional feed in the form of forage or grain. Keep in mind cattle may not be able to consume enough additional energy from poorer quality forages due to rumen size and capacity. In this case grain or more highly concentrated energy sources are needed.
- 5) Provide ample water that isn't too cold. Frozen or cold water reduces water intake and therefore also reduces dry matter intake.

*Reach out to your JFM Beef Team with questions concerning cold stress this winter!*

### New Jones Sheep and Goat Feeding Guides!

Attention Sheep & Goat Producers: JFM has recently produced new dairy and meat feeding guides for both sheep and goat producers. Call the office or ask you rep for a copy.

### Virtual Conferences

#### Grey/Bruce Farmers Week\*

January 4-11/22

Register at:

[www.greybrucefarmersweek.ca](http://www.greybrucefarmersweek.ca)

*\*JFM Sponsored Event*

#### Beef Farmers Ontario AGM\*

February 23-24/22

Register at:

[www.ontariobeef.com](http://www.ontariobeef.com)

*\*JFM Sponsored Event*

### Green Tag Milk Replacer Sale

Product: Wet Nurse 20-20-20 (Green Tag)

- 100% Milk Protein
- Easy Mixing
- Mixes at  $38^{\circ}\text{C}$  -  $45^{\circ}\text{C}$  ( $100^{\circ}\text{F}$  -  $110^{\circ}\text{F}$ )
- Rapid Growth, easy weaning
- Excellent for veal/terminal production

**\$2.00  
Off/Bag**



*If you have never tried Green Tag, this just might be the time!*

**Sale ends January 31/22**



[www.jfm.ca](http://www.jfm.ca) | 1-800-265-8735

 @Jones\_Feed  Jones Feed Mill Ltd