



**Jones**  
FEED MILLS LTD.

**December 2020**

Linwood | Heidelberg | Wroxeter

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

## Happy New Year from Jones Feed Mills!

### Jones Feed Mills Covid-19 January 2021 Update

- All JFM mills and offices remain closed to the public at this time. When visiting the Linwood or Wroxeter Mill, you may enter the vestibule of that office and speak with JFM personnel using the communication devices at that location. We ask that only one person be in any of the vestibules at any one time. At Heidelberg, please follow the instructions on the front door.
- Customers are requested to practice physical distancing when interacting with JFM sales or delivery personnel when at your farm.
- Curb and dockside pick-up remain available at all JFM mills.
- Miller's Stone Store (Heidelberg) is closed to the public, however, is available to fulfill orders via curbside. For best service, please call 519-699-5200 in advance or stop by and order using the intercom at the front door. Thank-you for your patience.
- During this heightened period of Covid-19, JFM sales and service calls will be executed using phone, text, e-mail and in-person visits where required. When on farm, sales and service personnel will be utilizing all JFM Covid-19 preventative measures including appointment setting (where possible), pre-screening inquiries, physical distancing and working independently.

For more information, please contact Jones Feed Mills at 1-800-265-8735 or [info@jfm.ca](mailto:info@jfm.ca).

## FUTURES

December 31, 2020

### Live Cattle

 (\$/CWT)

Feb	\$ 146.37
Apr	\$ 151.82
June	\$ 146.12
Aug	\$ 145.74

### Dressed Hogs

 (\$/CKG)

Feb	\$ 167.66
Apr	\$ 172.56
May	\$ 183.13
June	\$ 197.64

Canadian Dollar: \$1.27

Source: farms.com

## JFM 2021 Calendars

Ask your Rep or stop by any of our mills for your copy!

## Plan for Success: Check Feed Inventories!

Though it seems like winter is just beginning, spring is only a few short months away. Now is a good time to check feed inventories and be sure that there is enough, but not too much feed to make it through until the 2021 crop year.



Checking inventories now allows you and your JFM sales rep to make small ration adjustments now, instead of big adjustments later. Every time a feed change is made livestock need time to adjust – they are creatures of habit that do not like change! For example, if the JFM Nutrition Team knows how much haylage and corn silage is available for the remainder of the year, the ration can be balanced with proportions that maintain inventories until harvest. Frequently changing ingredient proportions requires livestock to frequently adapt to feed changes, which often negatively impacts performance.

The JFM Sales Team is happy to help you look at your feed inventories and work with you to maintain inventories until harvest.

*Article by Tricia Dunn*

## Ferguson Joins Jones

It is with excitement that we announce that Darren Ferguson has joined the JFM Sales Team in the role of Poultry Sales Consultant. Darren comes from the chick hatchery industry where he was responsible for placing chicks for poultry producers throughout Ontario.



In his role, Darren will be responsible for supporting existing JFM poultry customers as well as seeking out new customer opportunities. Darren has a lot of energy, has a strong work ethic and has many years of sales and service experience. Darren is formally of Shakespeare, Ontario, and now lives in Parkhill with his wife and two children. When not at work, Darren spends time with his family and helping out in his community which includes coaching and assisting in the development of minor hockey, serving on the Middlesex School Advisory Committee and his church. Please join us in welcoming Darren to Jones Feed Mills!

## Slowing Feedlot Cattle Down

By: Michaela Stoneman, JFM Ruminant Nutritionist

The Ontario beef industry is no stranger to lack of packing capacity. This existing problem has only been amplified in the last ten months by the effects of the global pandemic our country is facing. In late December Cargill, our province's largest packing facility, announced a temporary shut-down due to a COVID-19 outbreak among their employees. As a result, OMAFRA and Beef Farmers of Ontario announced a voluntary set aside program for finishing steers and heifers, as well as cull cows. Naturally, the next questions feedlot producers have asked is whether they should be slowing their feedlot



cattle down in anticipation of longer wait times for processing and if so, how they should go about accomplishing that.

Carcasses in excess of 1,100 lbs are docked at the plant for being over-size. This equates to roughly an 1,800 lbs live weight. If your cattle are approaching these weights, and/or it makes economical sense for you to slow the average daily gain (ADG) of the cattle down, for instance if you are participating in the set aside program, you may consider making some changes to your ration. There are a few different ways we can accomplish this.

As always, we recommend working with your sales representative to re-formulate rations whenever making a change. ADG should not be reduced to less than 2 lbs/day in growing cattle to avoid stunting ADG later on. To reduce the ADG of finishing cattle the main idea is to reduce grain and increase forage. Depending on your implant program, what feedstuffs are available to you and inventories, you may consider increasing the corn silage, haylage, dry hay or introducing straw to the ration. You may want to substitute forage directly for grain in the ration or reduce the TMR as a mix and introduce more forage on top of that. Other options include limit-feeding finished animals if bunk space and competition will allow cattle to have consistent intakes day to day. Inconsistent intakes may lead to digestive upsets including acidosis, if limit feeding is not managed properly.

As always, please feel free to reach out to your JFM beef and nutrition teams to formulate a plan and chat about options for safely and effectively slowing your feedlot cattle down in the coming weeks and months.

## The New JFM Jolt Pre-Starter and Starter Program

There is an increased need for supporting young pig development starting right at weaning. This is especially true when every one percent mortality costs approximately \$1.00 per pig placed. Tremendous changes occur in a young pig's digestive capabilities between 7 and 35 days of age. Nutrient dense ingredients, such as plasma proteins and lactose, are important to help 14-day to 28-day old pigs make the transition from mother's milk to dry feed.

Building off of the success of the long-time and respected Jones Jolt program, the newly revised **Jolt** Program is based on findings from Provimi research that led to a focus on feeding pigs based on age rather than weight. This allows producers to support the unique needs of young pigs by feeding the right nutrients at the right time to combat issues and ensure projected performance.

The **newly revised Jolt program** is designed to:

- Maintain feed intake and well-being
- Support healthy stool condition
- Optimize protein levels of diets while decreasing undigested protein
- Contains polyphenols that support antioxidant status
- Support beneficial intestinal microflora and intestinal functionality
- Optimize fibre sources and levels



The Jolt program is designed to match the nutritional needs of young pigs with highly digestible and palatable ingredients, functional proteins, and technologies that focus on supporting livability and improving the energy status of young pigs and is designed to fit the needs of normal pig flows. For more information, contact the office or call/text **Francisco Trejo** at **519-857-6279**.

*Article by Provimi North America and Francisco Trejo, JFM Swine Sales Consultant.*



[www.jfm.ca](http://www.jfm.ca) | 1-800-265-8735

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