



Jones
FEED MILLS LTD.

February 2023

Linwood | Heidelberg | Wroxeter

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

Enjoy your Family Day! JFM offices will be closed Monday, February 20 for Family Day.

Reducing Beef Ration Costs with Good Communication

In the high-cost commodity market that we are currently facing ration cost/head/day is at the forefront of producer's minds. Reducing these costs can become a challenge, but with good communication between producer and feed rep, adjustments can be made. When purchasing feed ingredients, on-farm we encourage you to first seek the advice of your feed rep and secondly, communicate those costs. If your feed rep is aware of your commodity costs, it is easier to formulate a more economical ration.

Situations can arise where a certain commodity becomes more attractive to purchase. We will use wet distillers grains as an example here. When the facilities that produce distillers lose the ability to dry wet distillers down for some reason or another, they often aggressively price the wet product to get it moved. In this situation if a producer is set up for this type of product, purchasing it for the reduced price and adjusting the ration can reduce your cost/head/day. In this scenario your feed rep would be able to help you determine if the price of wet distillers is attractive, if you are able to handle this product on farm and if feeding more wet distillers in place of other energy sources, such as corn, would further reduce feed costs.

Generally, distillers products have been more expensive than corn so we formulate rations to gain enough protein from distillers and get the majority of our energy from corn. However, when wet distillers become less expensive than corn on a dry matter basis, it is possible to push more protein and energy into the cattle from distillers and reduce the amount of corn fed. This would result in a lower cost, higher protein ration, but would achieve the same goals. The caveat is that by changing the makeup of the ration producers need to be aware of some nutrition and management considerations. Cattle fed more protein tend to have looser manure which can lead to wetter pens and the need for more bedding and/or barn clean outs.

Continued on back...

****Winter Maintenance****

Please ensure your laneway is plowed and the areas around your bins and doorways are free of snow and ice on your delivery day. Please consider the use of laneway markers to identify ditches, turns etc. for your laneway. **Thank-you for your help!**

FUTURES

January 31, 2023

Live Cattle

 (\$/CWT)

Apr	\$ 218.62
Jun	\$ 213.43
Aug	\$ 212.59
Oct	\$ 218.28

Dressed Hogs

 (\$/CKG)

Apr	\$ 216.09
May	\$ 238.35
June	\$ 257.61
July	\$ 260.87

Canadian Dollar: \$1.34

Source: farms.com

On the Calendar:

- Feb 8-9 National Poultry Show*** - London
 - Feb 22 SWO Pork Conference*** - Ridgeway
 - Feb 22 SWO Dairy Symposium*** - Woodstock
 - Feb 22-23 BFO AGM*** - Toronto
 - March 28-29 London Swine Conference** - London
 - Apr 5-6 Canadian Dairy Expo*** - Stratford
 - June 21-22 Ontario Pork Congress*** - Stratford
- *JFM Sponsored Event**

JFM Positions Available: Mill Supervisor (Linwood/Permanent Full-Time) Milling experience preferred.

For more information or to apply, please contact: Matt Hogan at matt@jfm.ca or 519-698-2082

Come Join the Jones Team!

Reminder: JFM can receive payments via email transfer. Please send payments to receivables@jfm.ca

Jones Feed Mills 2023 Chick Day Schedule

Order Date	Wroxeter	H-Berg	Pick-Up Date	Birds Available
Monday, March 6	√	√	Tuesday, April 11	Chicks
Monday, April 3	√	√	Friday, May 12	Ready to Lay Hens
Thursday, April 6	√	√	Friday, May 12	Chicks, Turkeys, Waterfowl
Thursday, April 27	√	√	Friday, June 2	Chicks, Turkeys, Waterfowl
Thursday, May 11	√	√	Friday, June 16	Chicks, Turkeys, Waterfowl
Monday, May 15	√	√	Tuesday, July 4	Ready to Lay Hens
Monday, May 29	√	√	Tuesday, July 4	Chicks, Turkeys, Waterfowl
Monday, July 3	√		Wednesday, Aug 9	Chicks, Turkeys, Waterfowl

Wroxeter: 519-335-3555

Heidelberg 519-699-5200

Order early to avoid disappointment! Be sure to inquire about our expanded selection of waterers, feeders, brooding supplies etc!

Ration Costs, cont'd...

Feeding more distillers can also increase the amount of phosphorus the cattle are consuming so adjusting the ration for higher calcium is often a good idea to prevent urinary calculi. Distillers are also high in sulfur so keeping an eye on that and managing to avoid sulfur toxicity, especially in high concentrate diets is also important.



The moral of the story here is that communication with your feed reps who are constantly aware of the commodity market as well as sound nutrition can help you to take advantage of and effectively manage more aggressively priced commodities. Reach out and take advantage of their valuable knowledge.

Article By: Michaela Stoneman, JFM Ruminant Nutritionist

BulkTech Bins - Thinking of purchasing a new feed bin? Jones Feed Mills is an authorized BulkTech dealer. Call the office for sizes, specs and pricing 1-800-265-8735.



Try the Jones "Jolt" Pre-Starter and Starter Feed Program

The Right Nutrition at the Right Time!

1-800-265-8735 www.jfm.ca

Canadian Dairy Expo Day Passes are Back!

With the re-instatement of CDX (Canadian Dairy Expo), comes the visitor day pass program. Be sure to ask your **JFM Dairy Sales Consultant** for your entry pass to CDX! **\$25.00 Savings!!**

CANADIAN DAIRY XPO

April 5 & 6, 2023
353 McCarthy Road, Stratford, ON
9:00AM - 4:00PM

COMPLIMENTS OF:

\$25
VALUE

ONE DAY PASS

ONE DAY ADULT ADMISSION PASS. NO CASH VALUE. ONE PER PERSON/DAY.



www.jfm.ca | 1-800-265-8735

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