

Linwood | Heidelberg | Wroxeter | Mitchell Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

# **Geddes Joins JFM Beef Team**

Jones Feed Mills is excited to announce that Mike Geddes of Clarksburg, ON has joined Jones Feed Mills in the capacity of **Beef** Sales Consultant. Many people know Mike from his long and illustrious career as general manager of the world renown Top Meadow Farms. At Top Meadow, Mike was responsible for the care and



development of their premier herd of Limousin cattle. Through his 20 years in this role Mike was successful in marketing cattle, semen and embryos throughout the world all while showing Top Meadow bred cattle at regional, national and international shows. In addition, Mike is a third-term national director with the Canadian Limousin Association. In his role with Jones, Mike will be focusing on servicing existing customers, both feedlot and cow/calf, as well as developing new business in each of the beef sectors throughout the areas he will travel. All of us at Jones look forward to working with Mike as he is well known for his "customer focused style" as well as his "passion for excellence" and his "solutions-oriented approach to business". Mike and his wife Shannon live on a country property near Clarksburg where they enjoy spending time with their small herd of purebred Clydesdale horses. We welcome Mike to Jones Feed Mills!



#### **Jones Feed Mills Dairy Producer Meeting** Thursday March 29, 2018 **Linwood Community Centre**

#### **Commodity Update**

This winter, our industry has seen province-wide shortages of DDG's (Dried Distillers Grains). This shortage affects all users within the livestock industry and is forecasted to continue for at least the next couple of months. JFM encourages users of DDG's (as either a ration ingredient or within a supplement) to discuss their ration with their JFM Representative to ensure their ration is balanced according to need and at the least price, which may or may not incorporate a change in commodities.

### **Livestock Vitamin Update**

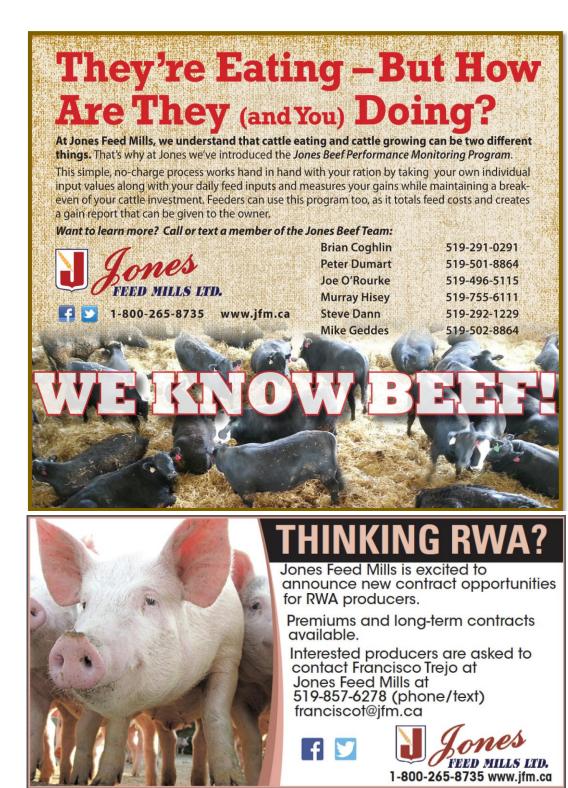
The global vitamin shortage continues to challenge the industry in regard to supply and pricing. Once again, the issue is global and affects all industries (human and livestock industries). The primary vitamins affected are A & E; however, other vitamins are in short supply as well. It is forecasted that these key vitamins will be in short supply for at least the first 6 months of 2018. JFM will keep you informed as updates emerge. JFM is committed to delivering the highest quality feeds at the best prices possible and will only change prices within feeds when pricing is changed to us.



### **On the Calendar!**

Feb 7-8 London Dairy Congress\* - London Feb 20 Cattlemen's College - Toronto Feb 21-22 BFO AGM\* - TO Feb 21 SWOPC\*- Ridgetown Feb 22 SW ON Dairy Symposium\* - Woodstock Feb 28 Holstein ON AGM Stratford Mar 27-28 London Swine **Conference** - London Mar 29 Jones Dairy Producer Meeting\* - Linwood \*JFM Sponsored or

Exhibiting Event

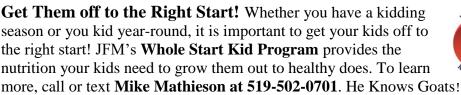


#### **DFO Incentive Days**

| Month     | Conven | Organic |
|-----------|--------|---------|
| Jan 2018  | 1      | 4       |
| Feb 2018  | 1      | 4       |
| Mar 2018  | 1      | 4       |
| Apr 2018  | 0      | 3       |
| May 2018  | 0      | 3       |
| Jun 2018  | 0      | 3       |
| Jul 2018  | 0      | 3       |
| Aug 2018  | 2      | 5       |
| Sept 2018 | 3      | 6       |
| Oct 2018  | 3      | 6       |
| Nov 2018  | 2      | 5       |
| Dec 2018  | 0      | 3       |
| Jan 2019  | 0      | 3       |
| Feb 2019  | 0      | 3       |
| Mar 2019  | 0      | 3       |

## RETURN OVER \$ FEED COSTS \$

Attention **Dairy and Goat** Milk Producers...Jones Feed Mills has developed a comprehensive (N/C)**Income** (or revenue) **Over** Feed Costs program that can quickly and easily allow you to benchmark your costs and revenue and determine possible revenue enhancing or cost reducing areas within your business. Talk to your JFM Dairy Sales Rep to run your herd and to learn how you compare.









www.jfm.ca | 1-800-265-8735

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