



Jones
FEED MILLS LTD.

February 2018

Linwood | Heidelberg | Wroxeter | Mitchell

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

Geddes Joins JFM Beef Team

Jones Feed Mills is excited to announce that **Mike Geddes** of Clarksburg, ON has joined Jones Feed Mills in the capacity of **Beef Sales Consultant**. Many people know Mike from his long and illustrious career as general manager of the world renown Top Meadow Farms. At Top Meadow, Mike was responsible for the care and development of their premier herd of Limousin cattle. Through his 20 years in this role Mike was successful in marketing cattle, semen and embryos throughout the world all while showing Top Meadow bred cattle at regional, national and international shows. In addition, Mike is a third-term national director with the Canadian Limousin Association. In his role with Jones, Mike will be focusing on servicing existing customers, both feedlot and cow/calf, as well as developing new business in each of the beef sectors throughout the areas he will travel. All of us at Jones look forward to working with Mike as he is well known for his “customer focused style” as well as his “passion for excellence” and his “solutions-oriented approach to business”. Mike and his wife Shannon live on a country property near Clarksburg where they enjoy spending time with their small herd of purebred Clydesdale horses. We welcome Mike to Jones Feed Mills!



FUTURES

January 31, 2018

Live Cattle
(\$/CWT)



Apr 152.53

Jun 142.55

Aug 138.90

Oct 140.71

Dressed Hogs
(\$/CKG)



Apr 167.79

May 180.11

June 190.81

July 191.73

Canadian Dollar \$ 1.23

March 2018

Source: farms.com



Jones Feed Mills Dairy Producer Meeting
Thursday March 29, 2018
Linwood Community Centre



Commodity Update

This winter, our industry has seen province-wide shortages of DDG's (Dried Distillers Grains). This shortage affects all users within the livestock industry and is forecasted to continue for at least the next couple of months. JFM encourages users of DDG's (as either a ration ingredient or within a supplement) to discuss their ration with their JFM Representative to ensure their ration is balanced according to need and at the least price, which may or may not incorporate a change in commodities.

Livestock Vitamin Update

The global vitamin shortage continues to challenge the industry in regard to supply and pricing. Once again, the issue is global and affects all industries (human and livestock industries). The primary vitamins affected are A & E; however, other vitamins are in short supply as well. It is forecasted that these key vitamins will be in short supply for at least the first 6 months of 2018. JFM will keep you informed as updates emerge. JFM is committed to delivering the highest quality feeds at the best prices possible and will only change prices within feeds when pricing is changed to us.

On the Calendar!

Feb 7-8 London Dairy Congress* - London

Feb 20 Cattlemen's College - Toronto

Feb 21-22 BFO AGM* - TO

Feb 21 SWOPC*- Ridgetown

Feb 22 SW ON Dairy Symposium* - Woodstock

Feb 28 Holstein ON AGM Stratford

Mar 27-28 London Swine Conference - London

Mar 29 Jones Dairy Producer Meeting* - Linwood

**JFM Sponsored or Exhibiting Event*

They're Eating – But How Are They (and You) Doing?

At Jones Feed Mills, we understand that cattle eating and cattle growing can be two different things. That's why at Jones we've introduced the *Jones Beef Performance Monitoring Program*.

This simple, no-charge process works hand in hand with your ration by taking your own individual input values along with your daily feed inputs and measures your gains while maintaining a break-even of your cattle investment. Feeders can use this program too, as it totals feed costs and creates a gain report that can be given to the owner.

Want to learn more? Call or text a member of the Jones Beef Team:



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1-800-265-8735 www.jfm.ca

Brian Coghlin 519-291-0291
Peter Dumart 519-501-8864
Joe O'Rourke 519-496-5115
Murray Hisey 519-755-6111
Steve Dann 519-292-1229
Mike Geddes 519-502-8864

WE KNOW BEEF!

DFO Incentive Days

Month	Conven	Organic
Jan 2018	1	4
Feb 2018	1	4
Mar 2018	1	4
Apr 2018	0	3
May 2018	0	3
Jun 2018	0	3
Jul 2018	0	3
Aug 2018	2	5
Sept 2018	3	6
Oct 2018	3	6
Nov 2018	2	5
Dec 2018	0	3
Jan 2019	0	3
Feb 2019	0	3
Mar 2019	0	3

RETURN OVER \$ FEED COSTS \$

Attention Dairy and Goat Milk Producers... Jones Feed Mills has developed a comprehensive (N/C) **Income (or revenue) Over Feed Costs** program that can quickly and easily allow you to benchmark your costs and revenue and determine possible revenue enhancing or cost reducing areas within your business. Talk to your JFM Dairy Sales Rep to run your herd and to learn how you compare.



THINKING RWA?

Jones Feed Mills is excited to announce new contract opportunities for RWA producers.

Premiums and long-term contracts available.

Interested producers are asked to contact Francisco Trejo at Jones Feed Mills at 519-857-6278 (phone/text) franciscot@jfm.ca



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Get Them off to the Right Start! Whether you have a kidding season or you kid year-round, it is important to get your kids off to the right start! JFM's **Whole Start Kid Program** provides the nutrition your kids need to grow them out to healthy does. To learn more, call or text **Mike Mathieson at 519-502-0701**. He Knows Goats!



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