Linwood | Heidelberg | Wroxeter | Mitchell Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

What's the Matter? It might be the Dry Matter!

Are you aware that one of the leading changes in feed intakes can be the result of a moisture change in a forage? The Jones Nutrition Team recommends regular testing of all your forages (corn silage, haylage, baleage, hay etc.) for their moisture content as well as each time (before is best) a new forage is introduced to the ration. Moisture changes will impact the amount of each forage required (as fed) in a ration, therefore changing the total amount of feed mixed. Any changes in moisture can easily be adjusted in a ration and where an updated ration can be generated. See the below example.

Example: Corn Silage - different silo, field source, area in silo/bunk etc.

Dry Matter %	Moisture %	Required (Kg/DM)	As-Fed Required
40%	60%	4 Kgs	10 Kgs
30%	70%	4 Kgs	13.3 Kgs
10%	10%	Difference	3.3 Kgs or 33%!

Talk to a Jones Sales Consultant to learn more about moisture testing or for training on how this simple test can be done on-farm. (Note: DM = Dry Matter)

New Lift Gate Truck Helps with Growing Demand of Pallet Delivery

JFM is excited to announce the addition of another tandem van bag-delivery truck with a power lift-gate. This new addition will greatly assist in the growing demand of those requesting to receive bagged feed on skids. JFM reminds



Customers that all bag orders of feed can be shipped on a pallet.

FUTURES

anuary 31, 2017



Live Cattle

April 149.07

June 135.93

Aug 130.46

Oct 130.17

Dressed Hogs



April 168.52

May 179.98

June 189.06

July 188.94

Canadian Dollar \$ 1.30

March 2017

PLEASE..

Remember to keep all areas around bins and entrance ways free of snow and ice!

Keeping them warm - Inside and Out!

In winter, calves need more energy to regulate their body temperature and to stay warm. It is a good idea during periods of extreme cold to increase the total milk volume fed each day to make up for this additional need of energy. To do this, JFM recommends increasing total milk volume over two days by a half litre per day. This is the best way to achieve the required additional energy and keep your calves healthy, happy, and most importantly, warm! Also, remember the calf coat!



Canada Dairy Expo

Admission Discount Coupon. Ask your Jones Dairy Sales Rep for yours or drop by the office or use the below.



Toxin Testing Tip!

JFM recommends that if testing for toxins in your feeds to test the entire TMR or complete ration to ensure the test reflects what your livestock are eating. Talk to your JFM Rep to learn more.

> You're Invited! Farm & Home **Safety Rally**

Wednesday, March 15

Time: 7:30 P.M.

ST. JACOBS COMMUNITY **CENTRE**

On the Calendar...

Feb 8-9 London Dairy Congress* - London

Feb 22-23 BFO AGM* -Toronto

SW ON Dairy Symposium* -Woodstock

March 8 - ON Veal AGM * -Tavistock

March 22 - Jones Dairy Producer Meeting* -Linwood

March 29 ON Goat AGM* -Woodstock

April 5-6 Canada Dairy Expo* - Stratford

> *JFM Exhibiting or Sponsored Event

Second Akey Calf Research Barn Tour a Success

Last month, Tom Mosterd, aka "The Calf Guy" took 9 area dairy producers to the Brookville, Ohio Akey Calf Research Center. On the tour, participants were able to hear firsthand the latest in calf nutrition and management research as well as tour the calf facility. The trip was



topped off by visiting an area 2,000 cow dairy that incorporates Akey nutrition in all phases of the operation. To learn about future trips, contact your JFM Rep.

Reminder! JFM is your source Sheep ID Tags! 1-800-265-8735 for your cattle Identification Agency Tags as well

Quantity Bag Discounts

Jones Feed Mills is pleased to offer the following quantity discounts for bag orders in our local delivery area:

20-29 Bags	-\$0.25/Bag	
30-39 Bags	-\$0.30/Bag	
40-79 Bags	-\$0.40/Bag	
80 + Bags	-\$0.50/Bag	



Hog Contracts



Jones Feed Mills and Black Creek Livestock are seeking interested candidates to fill available management and independent hog contracts for both sows and finishers. For further information, please call/text Francisco Trejo at 519-857-6278 or Larry Bowman at 519-502-1131



www.jfm.ca | 1-800-265-8735



