



Jones
FEED MILLS LTD.

December 2020

Linwood | Heidelberg | Wroxeter

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

MERRY CHRISTMAS!

From all of us at Jones Feed Mills, we would like to wish you a Merry Christmas and thank you for your business in 2020. Certainly, this has been a challenging year and one that has shaped our life and time differently than in the past. We hope that you can spend time with your family through the holidays and that you can celebrate the season for its purpose and occasion. We appreciate the opportunity to serve you and look forward to doing so in 2021. Once again, from all of us at Jones, Merry Christmas and Happy New Year! Stay Safe and Enjoy!

Jones Feed Mills - Christmas and Holiday Hours

Thursday, December 24th – Closed 3:00 PM

Friday, December 25th – Closed

Saturday, December 26th – Closed

Sunday, December 27th – Closed

Monday, December 28th – Customer Service Open

Thursday, December 31st – Closed 3:00 PM

Friday, January 1st – Closed

Please plan your feed needs accordingly – Merry Christmas!



As it Snows –

The JFM Dispatch Team reminds all customers to ensure your laneway and the area around your bins is clear of snow and ice. Please also ensure your barn and shed areas are also clear for bag and skid drops.

THANK-YOU!

FUTURES

November 30, 2020

Live Cattle

 (\$/CWT)

Feb \$ 146.74

Apr \$ 151.41

June \$ 144.79

Aug \$ 144.10

Dressed Hogs

 (\$/CKG)

Feb \$ 166.63

Apr \$ 173.63

May \$ 185.01

June \$ 198.70

Canadian Dollar: \$1.30

Source: farms.com

The JFM 2021 Calendar is now available! Ask your Rep or stop by for yours!

Jones Feed Mills Covid-19 December Update

- All JFM mills and offices remain closed to the public at this time. When visiting the Linwood or Wroxeter Mill, you may enter the vestibule of that office and speak with JFM personnel using the communication devices at that location. We ask that only one person be in any of the vestibules at any one time. At Heidelberg, please follow the instructions on the front door.
- Customers are requested to practice physical distancing when interacting with JFM sales or delivery personnel when at your farm.
- Curb and dockside pick-up remain available at all JFM mills.
- Miller's Stone Store (Heidelberg) is closed to the public, however, is available to fulfill orders via curbside. For best service, please call 519-699-5200 in advance or stop by and order using the intercom at the front door.
- During this heightened period of Covid-19, JFM sales and service calls will be executed using phone, text, e-mail and in-person visits. When on farm, sales and service personnel will be utilizing all JFM Covid-19 preventative measures including appointment setting (where possible), pre-screening inquiries, physical distancing and working independently.

Jones Feed Mills is monitoring its Covid-19 procedures daily to ensure the health and safety of its staff, customers, and the community. Updates will be communicated as they arise. If you need any assistance or information on Covid-19, please reach out to the community or contact Jones Feed Mills, as we will do anything we can to assist. For more information, please contact Jones Feed Mills at 1-800-265-8735 or info@jfm.ca.

Fall 2020 Feed/Ingredient Prices

This fall has seen some variation in pricing within major feed ingredients (commodities) which has had an influence on the livestock feed industry. This trend is unusual for this time of year, as often feed prices are stable through the harvest and post-harvest period. Below are some factors the industry is seeing which has caused some fluctuations in commodity prices this fall:

- Strong export demand for soybeans into China from North America
- Dry planting conditions for soybeans in Brazil and Argentina
- Preliminary harvest results of forecasted grain inventories for corn and SB's
- Inter-provincial trade of corn this fall due to varying yields and harvest results.

This situation is uncertain as to its time and long-term influence, as many factors play into commodity pricing which can have short and longer-term effects.



JFM Calf Coat Give-Away!

Receive a **FREE JFM Calf Coat** with the purchase of **25 bags of JFM Milk Replacer**

Also – **Buy 5 JFM Calf Coats, get 1 Free!**

Eligible MR's

- WSCMR-D
- WSCMR-AC
- CMR20G



Eligible Purchases Between
November 1/20 - **December 31/20**
(Accumulative Purchases Eligible)

Talk to your **JFM Dairy Sales Consultant** or call
the Office **1-800-265-8735**

Ontario Corn Fed and Jones Feed Mills Tool Kits

Jones Feed Mills and Ontario Corn Fed Beef

have teamed up to provide OCFB participants with these nifty Health and Record Kits for the purpose of storing health and quality assurance records along with various animal husbandry equipment. These JFM sponsored kits are being delivered to OCFB members by the JFM Beef Team. For more information about OCFB or becoming a OCFB member, please speak to a JFM Beef Team member or call Brent Cavell of Ontario Corn Fed Beef at 519-604-8827.



Remember the STRESSFIGHTER!

As calves arrive from the west, your local sales barn, your neighbor or other farm, be sure to speak with your JFM Beef Team to discuss transition diets and helpful receiving protocols. The JFM **Stressfighter** program has proven itself amongst Ontario feedlot managers to get calves off to the right start by providing the right nutrition at the right time. Talk to a member of the JFM Beef Team to learn how to start your calves right (and finish them better!)

JONES

STRESSFIGHTER

Start them Right, Finish them Better!

- ✓ Feeds that are optimized for starting cattle with improved nutrition technologies
- ✓ Feeds that use heightened vitamin and mineral levels for stressed calves
- ✓ Feeds available as premix, supplements or complete feeds
- ✓ Experienced staff and nutrition teams that can consult on feed & transition



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Dairy Quota Management Tip:

Feeding Milk Replacer to your calves is a good way to ship additional litres of milk when needing to fill quota.



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