



**Jones**  
FEED MILLS LTD.



**December 2015**

**Linwood - Heidelberg - Wroxeter - Mitchell**

Order Desk: 519-698-2082 \* Dispatch: 519-698-9928

1-800-265-8735 Fax# 519-698-2719

www.jfm.ca

## Merry Christmas from Jones Feed Mills!

As we approach the Christmas season, all of us at Jones Feed Mills wishes to pause to wish you and your family a very Merry Christmas and a Happy New Year! We thank you for your continued business and look forward to serving you in 2016!

**Merry Christmas!**

## Kyle Aitken Joins Jones Beef Team!

Jones Feed Mills is excited to announce the appointment of Kyle Aitken to the position of Beef Sales Consultant. Kyle has a long history of working in the beef industry and is known by many for his practical and hands-on experience. Kyle is from Holstein Ontario, where he and his family farm 300 acres and manage their back-grounding cattle business. Previous to coming to Jones, Kyle worked on the cattle processing, technical-services team at Linwood Veterinarian Services where he advised and processed cattle across SW ON. Recently and before coming to Jones, Kyle participated in the two fall JFM, Linwood Vet and Elanco Beef Producer Meetings by executing the live cattle handling demonstrations. Kyle is part the JFM Beef Team and where he will assume an existing customer base along with pursuing new beef business for Jones. In his spare time, Kyle enjoys spending time working on the home farm as well as snowmobiling. Please join us in welcoming Kyle to Jones!



### New Probe Provides Accurate Testing

A new hydraulic testing probe has recently been installed at the Linwood Mill. Shaun McIntosh, JFM Production Manager says the new probe allows for more thorough sampling of all incoming ingredients. Better Sampling = Better Feed!

**Welcome Back!** Jones Feed Mills is excited to announce the return of Murray Hisey in the role of a **part-time Sales Representative**. Murray had officially retired from Jones 3 years ago, however has returned to work part time to service local customers as well as work on special projects. Murray begins Dec 1 and can be reached at 519-755-6111. **Welcome back Murray!**

### JFM Christmas Hours

**All Mills:** Closed Thursday Dec 24 3:00PM, Friday December 25 and Friday Jan 1/16

**Linwood:** Open Sat 12/26 7-12, Mon 12/28 7-3 **Wroxeter:** Closed Sat 12/26, Open Mon 12/28

**Heidelberg:** Closed Dec 24 3:00PM thru Mon Dec 28. Open Tues 12/29



## Livestock

### Futures

November 30, 2015

#### Live Cattle - \$/cwt



|     |        |
|-----|--------|
| Feb | 178.82 |
| Apr | 179.19 |
| Jun | 167.17 |
| Aug | 164.34 |

#### Dressed Hogs - \$/cwg



|      |        |
|------|--------|
| Feb  | 144.39 |
| Apr  | 154.59 |
| May  | 172.30 |
| June | 181.75 |

CDN \$ Nov 30 2015: \$ 1.336

Source: Farms.com



## On the Calendar...

**Dec 10 - FCC Forum - London**

**Dec 15 Forage Focus -**  
Shakespeare Community Centre

**Jan 5-6 SW ON Ag Conf -**  
Ridgetown, ON

**Jan 6-12 Grey-Bruce Farmers**  
Week - Elmwood Comm Centre

**Jan 14-16 Beef Industry**  
Convention - London, ON

**Jan 7 Waterloo Cattlemen's AGM**

**Jan 23 2016 Beef Symposium -**  
Guelph, ON

## Waterloo Cattlemen's Annual General Meeting

Date: January 7<sup>th</sup> 2016

Time: 10:00 AM - 1:00 PM

*Hot lunch provided*

Linwood CC \$10.00/Person

Please register in advance. Call

Mike Edwards 519-698-2082

Keynote Speaker: **Leighton**

**Koch**, Alberta Feedlot Producer



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**We Want to Serve You the Best We Can!**

Please use the below schedule as your JFM feed order-time guideline.

| Feed Category                            | Order Times (Monday-Friday)          |
|--|--------------------------------------|
| Local Bag or Bulk Delivery               | Before 10:30 AM next day delivery    |
| Out of Area (Bags/Bulk)                  | Before 10:30 AM + 48 hrs.            |
| Premix Orders                            | Before 10:30 AM + 48 hrs.            |
| Special Ordrs (vet scrips)               | Before 10:30 AM + 72 hrs.            |
| Custom Orders (scrip)                    | Before 10:30 AM + 72 hrs.            |
| Micronized Corn and SB                   | Before 10:30 AM next day delivery    |
| Micronized Wheat, Grain or Non-GMO Beans | Please inquire. Call: 1-800-265-8725 |

**Large Crowd for Jones Dairy Producer Meeting**

Over 80 area dairy producers attended the recent JFM fall dairy meeting at the Linwood Community Centre.



An enthusiastic crowd came out to learn about the new Elanco Vital 90 on-farm check and balance transition program assessment tool. JFM producers are encouraged to discuss this program with their Rep to see how this program can free up possible bottlenecks on the farm. Also discussed were tips on feed storage and the importance of mixing accuracy, including maintenance. Talk to your JFM Dairy Rep to learn more.



Summary notes of each of the presentations are available from your JFM Dairy Rep.

**DFO Incentive Days 2015-2017 (non-cumulative)**

| Month/Year     | Total Conventional | Total Organic |
|----------------|--------------------|---------------|
| December 2015  | 1                  | 4             |
| January 2016   | 1                  | 4             |
| February 2016  | 1                  | 4             |
| March 2016     | 0                  | 3             |
| April 2016     | 0                  | 3             |
| May 2016       | 0                  | 3             |
| June 2016      | 0                  | 3             |
| July 2016      | 0                  | 3             |
| August 2016    | 2                  | 5             |
| September 2016 | 3                  | 6             |
| October 2016   | 3                  | 6             |
| November 2016  | 2                  | 5             |
| December 2016  | 0                  | 3             |
| January 2017   | 0                  | 3             |
| February 2017  | 0                  | 3             |
| March 2017     | 0                  | 3             |

**Education Program Takes Jones Nutrition Advisors to Mexico**

Last October, Ross Gerber and Chris Meadows attended a Jefe Nutrition sponsored conference in Mexico. While there, Chris and Ross learned how common fresh and dry cows issues can be regardless of where you are in the world and how management and proper ration balancing can assist. Both appreciated meeting various international dairy advisors and learned how management as well as ingredients such as B-Vitamins can assist during both the times of transition and lactation.



International dairy advisors meet at large dairy in western Mexico

**2nd Fall JFM Beef Meeting met with Equal Success!**

Last month the Jones Beef Team held its second Producer meeting at the farm of Abner and Samuel Rudy & Family. Focus was again on the proper placement of implants and the effects and costs of improper placement. Chris Meadows of the Jones Nutrition Team discussed receiving procedures and Ration considerations. Simultaneously to the talks was a live demonstration of implant placement, performed by Linwood Vet Services. A great day was had! JFM thanks Abner Rudy and his family for making their farm available and for hosting this special event.



Doug Helm of Elanco Canada discusses the importance of accurate implant placement.



**Family Farm Finishing Spaces Required**



Black Creek Livestock/Family Farm is currently looking for straw-based finishing barns to raise hogs under Certified Humane or Organic Standards. Short-term and long-term contracts are available. Various payment options also available. We are looking for existing facilities as well as producers who are willing to build new facilities. For further information, please contact Larry Bowman 519-502-1131 or Rich VanDonkersgoed 519-496-6439.