



Jones
FEED MILLS LTD.



The Calf Bowl

Jones Feed Mills Calf Update – Published by Lisa Zieleman — Mobile/ Text: 519-807-3870

October 2019

Colostrum Storage Now Available!

Jones Feed Mills is excited to announce that we are now carrying DairyTech's **Perfect Udder**® Colostrum Management Bags! These bags are a great solution for handling colostrum from harvest to feeding without the fear of re-contamination, while also allowing the colostrum to be refrigerated, frozen, and re-heated efficiently! With its special heat conductive materials, the **Perfect Udder** colostrum bags allow for quick cooling and warming of product. This is a great tool to help get good quality colostrum into a calf as soon as possible.

As an example, if you had a fresh cow who gave more colostrum than the calf needed and it tested well for quality, you could put it in one of these bags and freeze it for when the next cow calves that does not have good quality colostrum or the proper volume. This is a great back up plan that is easy to use! 2L, 3L, and 4L bags are available as well as a bag filling station. If you have more questions please contact your JFM Dairy Consultant or Lisa Zieleman at 519-807-3870!



Got Calf Questions?

Contact:

Lisa Zieleman


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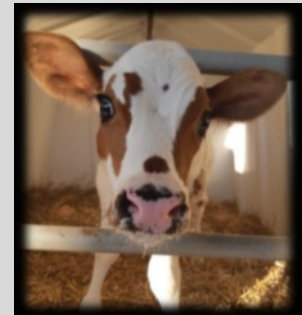
Email: lisazieleman@jfm.ca

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#JFMCalves



Research Road Trip!

Ever wonder where the technology behind your Jones calf feed and milk replacer comes from? Then you are invited to come with us to tour the **Provimi Research Center in Brookville, Ohio!** This is a 2 day trip where you will tour the Provimi calf research facility, visit the Provimi North America head quarters where you have the opportunity to speak with some of the world's leading calf researchers, as well as tour a large US dairy farm that is using this technology of their farm! If you are interested in participating, **talk to your JFM Dairy Sales Consultant or call/text Lisa Zieleman at 519-807-3870!**



Milk Replacer Return Over Whole Milk

With this fall and winter's incentive days, the push to be able to sell every drop of your milk becomes very important. But, making sure your calves receive enough and the highest quality milk is also very important! Therefore feeding milk replacer is a great way to meet all of these needs. With the recent increases in the price of milk replacer you may wonder if it still pencils out. We are here to show you that it still does!

Value of Whole Milk:

10 calves X 6 L/Day = 60 L

60 L/Day X 4% Fat = 2.4 KG Fat/Day

60 L/Day X 3% Protein = 1.8 KG Protein/Day

60 L/Day X 5.9 % Other Solids = 3.5 KG OS/Day

→72

KG Fat/Month

→ 54 KG Protein/ Month

→105 KG Other Solids/ Month

72 KG Fat/Month X \$10.60 = \$763.20

54 KG Pro/Month X \$ 7.96 = \$429.84

105 KG OS/Month X \$ 1.42 = \$149.10

Total Revenue: \$1,342.14

Cost of Milk Replacer:

10 calves X 720g MR/Day = 7.2 KG MR/Day → 216 KG/Month
(120g MR Powder/L → 720 g MR Powder/6L)

216 KG MR/20 KG bags = 10.8 bags MR/Month

11 bags = **\$798.02**

Return: \$1,342.14 - \$798.02 = **\$544.12** (09/19 JFM Pricing/DFO Values)

JFM Milk replacers also contain NeoTech4™ and Deccox®.

Talk to your Jones Dairy Sales Consultant today to learn more about the value of milk replacer over whole milk !

Udderly Hilarious Jokes

What does a farmer talk about when he is milking his cows?

Udder nonsense!!

How did the farmer find his wife?

He TRACTOR down!

Farmer: "I know how to milk cows, but how do I get their methane?"

Cow: "Here... pull my hoof!"



Photo Contest Time!

It time to grab your camera and capture your best Calf Feeding / Chore Time photo! Please submit your photos to mediateam@jfm.ca . Winners will be announced through JFM social media / newsletters. This contest is open to everyone and prizes will be awarded for 1st, 2nd, and 3rd place!

Entry Deadline: November 15/19



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