

Notice: Jones Feed Mills will be closed Monday, August 7, 2023, for the Civic Holiday.

Forage Testing - For Your Bottom Line!

Forage making has been underway for several months now. With all the ups and downs in weather, timing has been everything this summer! This is an extremely hectic time of year for our producers. With that mind, the JFM Sales and Nutrition Team would like to remind producers of the importance of timely forage sampling. Dry hay, haylage and baleage can vary greatly in crude protein percentage, fibre level(ADF) and fibre degradability(NDF) based on a number of factors. Forage crop variety, maturity at harvest, grass to legume ratio, processing, moisture content and method of ensiling are a few factors that can drastically change the nutrient profile of both dry and high moisture forages. With all the potential for variation, no two forage crops are ever exactly alike. This means that feeding adjustments may need to be made in order to ensure your livestock are receiving adequate nutrients for desired growth, development and production. The first step in deciding how to feed a forage is to know what you are working with. It is important to have forage samples analyzed in order to have a precise measure of nutrient values. As an example, book values for haylage range between 12-25% crude protein. Under-estimating the crude protein % of your hay or haylage may leave you spending money on protein supplements that you do not require. Conversely, over-estimating crude protein % may leave you with lesser results due to lack of feed protein required for production, maintenance and growth. Both situations negatively affect the bottom line and can be avoided. Forage sampling is inexpensive, easy and can be done on-farm by your JFM sales representative. Feel free to reach out to line up forage sampling before feeding newly harvested, or previously harvested, but never sampled, forages. It could save you a lot of money! "Remember, test, don't guess!" Article by Michaela Stoneman and Phill Woodhouse

Blue Salt Block Sale

Save on Blue Salt Blocks for August! **Buy 20 Blocks \$12.00/40 Blocks \$11.00 each!** *Prices FOB JFM until August 31/23*

Palm Fat Update With the current labour dispute with the longshoremen in the British Columbia ports, much of the palm fat destined for the Ontario dairy market is delayed. To continue supply, JFM is making Jefo Vitali-T available at Jefo Fat pricing. Talk to your JFM Dairy Consultant or call the office to order.

FUTURES

07/31/23 Can\$: 1.32

Live Cattle



Oct	\$237.52
Dec	\$242.95
Feb	\$248.21
April	\$251.72

Dressed Hogs 📜

Oct	\$207.68	
Dec	\$188.26	
Feb	\$198.25	
April	\$209.79	

Source: farms.com

On the Calendar...

August 15 - JFM Corn Silage Meeting* Heidelberg, ON (See back page)

August 16 – JFM Corn Silage Meeting* Elmira, ON (See back page)

August 17 – JFM Corn Silage Meeting* Woodstock, ON (See back page)

August 22 - JFM Beef Producer Meeting*
- Linwood, ON (See back page)

August 23 - JFM Beef Producer Meeting*
- Oro Medonte, ON (See back page)

August 24 - JFM Beef Producer Meeting*
- Lindsay, ON (See back page)

September 8 - BFO Cow/Calf Management Tour - Durham County

*JFM Exhibiting/Sponsoring Event

Proportioner Mill Update

Last month, JFM reached out to our customer base asking if anyone had a proportioner mill that could be made available for a charitable project in Ghana (West Africa). We are excited to announce that we received several offers of available mills.

To update you, we are in contact with the charity organizer and will be working through numbers, maintenance and shipping the mill(s) as per their want and need.

A warm thank-you to all of those who contacted us and to our staff who have assisted in the facilitation and preparation of these mills for shipping. More updates when available.



Join us for a

Corn Silage Barn Meetings

August 15 - 10AM - Laverne Martin; 1636 Lobsinger Line August 16 - 10 AM - Merlyn Brubacher; 1044 Arthur St N August 17 - 11:30 AM - Warboys Farms; 774030 Oxford Rd 14

Andrew Murray, a Provimi NA Dairy Specialist, will be reviewing key harvest information, including how corn silage harvest can influence production - and your bottom line - in the following year.

Meetings will include a 45-minute presentation reviewing best harvest practices followed by discussion and a field walk. Please bring a sample of your <u>last year's</u> corn silage.

Space is limited. Please RSVP to your JFM Dairy Rep.

Rides available upon request.

BEEF PRODUCER Topics Weetings

"The critical role of minerals in feed yard cattle health and performance" Chris Reinhardt, Ph.D, Amarillo, Texas

"Human intervention effects on cattle confidence, health and performance. Production management through effective stockmanship".

(Includes practical cattle handling exercise)

Tom Noffsinger, DVM PAC, Benkelman, Nebraska

Tuesday, August 22nd – Linwood Community Centre Wednesday, August 23nd – Edgar Community Hall

Thursday, August 24th - ARDA Victoria County Community Pasture

Please RSVP by August 17th to 519-698-2082







