

Linwood | Heidelberg | Wroxeter | Mitchell

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

All JFM Mills are closed Monday August 5, 2019 for Civic Holiday. Please adjust feed orders accordingly. Thank-you!

5 Tips to Help Maximize Your Incentive Days

Article by Trish Dunn, JFM Market Support Specialist

Incentive days are already underway for Ontario's organic dairies and will begin in September for conventional producers. Below are 5 tips to help you make the most of these incentives.

- 1. Manage Transition Period.** Fresh cows will make the most milk to help fill the incentive days, so ensure they have the best start possible. Consider cow comfort, transition feeds and monitor.
- 2. Milk Cows Longer.** If cows are still producing well at the end of lactation, extend their lactation and shorten the dry period, but don't compromise the dry period. The dry period is key to a good transition and good production. While the dry period can be shortened, it is key that cows still have a 45-60-day dry period.
- 3. Feed Milk Replacer.** Increase the amount of your saleable milk by switching calves from whole milk to JFM's Whole Start milk replacer.
- 4. Supplement Fat in the Ration.** JFM offers two types of fat that can be added to a ration to improve performance. Jefo Dairy Fat is a palm fat that can be added to increase butterfat production. Jefo Vitali-T is a new palm and stearic fat blend that can be added to the ration for increased production, body condition and improved reproduction.
- 5. Maximize the SNF Ratio.** If you are filling quota and incentive days, consider your Solid Non-Fat ratio to maximize the amount of fluid milk you can ship; either reduce fat or increase protein production so the SNF ratio reaches 2.35 to maximize returns.



Incentive days are a great opportunity to produce and sell additional milk. The JFM Dairy Team is available to assist you in maximizing this opportunity. Call the office to have a member of the dairy team assist you in maximizing milk this fall.

Month	Conventional	Organic
July 2019	0	4
August 2019	0	4
September 2019	2	4
October 2019	2	4
November 2019	1	4

DFO July 2019

FUTURES

July 26, 2019

Live Cattle



(\$/CWT)

Oct 144.31
Dec 150.13
Feb 154.99
Apr 157.26

Dressed Hogs



(\$/CKG)

Oct 195.43
Dec 192.10
Feb 201.84
Apr 209.35

Canadian Dollar 08/19: \$1.31

Source: farms.com

On the Calendar!

August 5 – Civic Holiday

All JFM Mills Closed

August 16-17- BFO Cow Calf Management

School- Bruce County

August 27 – JFM/MVS Beef Producer Meeting - Linwood

Sept 10 – Waterloo Cattlemen's Bus Tour

Brad Cober 519-503-1530

**JFM Sponsored or Exhibiting Event*

Summer Fly Spray Sale! Prices in effect until August 31/19

Disvap	Reg \$29.50	Sale \$28.00	Case/12 \$26.00/can
Zapit	Reg \$28.50	Sale \$27.00	Case/12 \$25.00/can
Konk Too	Reg \$22.50	Sale \$25.75	(Small)
Kook Too	Reg \$25.50	Sale \$24.00	(Large)

Ask about discontinued fly products on clearance!



Three Key Steps to Managing Heat Stress in Swine

Article by Trish Dunn, JFM Market Support Specialist

With summer well underway it is key to implement management strategies to combat heat stress in livestock. Heat stress occurs when the Temperature Humidity Index (THI) exceeds what an individual animal can tolerate.

Pigs try to cool themselves in three ways – through panting, by contacting cooler surfaces and by increasing blood circulation to the skin. The following 3 steps can help best manage heat stress and your maximize production.

- 1. Manage the Environment:** Ensure there is an adequate water supply with an appropriate flow rate. It is also imperative to ensure that nipples are clean and well functioning. Having appropriate air speed is imperative to improve ventilation. Finally, making sure to have enough space per pig is key. This gives pigs space to come in contact will cool surfaces, like the floor.
- 2. Availability of Fresh Feed:** Keeping feed fresh to prevent spoilage will help improve intakes in hot weather. Always having feed available will allow pigs to eat when it is cooler and improve their intakes. Always ensure there is fresh feed available through the night.
- 3. Strengthen your Feed Program:** Talk to the JFM Swine Team about a feed program to improve performance during times of heat stress on your farm. Remember, the effects of heat can last several months past times of high temperature humidity index periods.



George Robert Jones Bulk Mill Update



SW View

The **George Robert Jones Bulk Production Mill** is coming along well. The mill is now 140' high (32' to go). Most of the milling equipment is in now. Here you see the exterior siding being applied. Testing of equipment – this December!

Feed Measure Buckets Available

JFM is making feed measurement buckets available for your use. Pails have a graduated scale inside to ensure your feeding rate is spot on! Talk to your JFM Rep to get yours!



Jones Feed Mills/Metzger Vet Services

Beef Producer Meeting Receiving Protocols & Nutrition

Tuesday August 27, 2019

Linwood Community Centre

10:30 AM – 2:30 PM

Beef Lunch Provided

Call 1-800-265-8735 to RSVP

Please indicate if you require a ride.



www.jfm.ca | 1-800-265-8735

@Jones_Feed Jones Feed Mill Ltd