



**Jones**  
FEED MILLS LTD.

**August 2017**

Linwood | Heidelberg | Wroxeter | Mitchell

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

**Notice: Jones Feed Mills will be closed for the August 7<sup>th</sup> Civic Holiday. Please plan orders accordingly. Enjoy your weekend!**

## Industry Safety Event Hosted by Jones Feed Mills

### Safety Matters at Jones Feed Mills!

Last month, JFM Health and Safety Coordinator, Mark Hergott hosted an OABA (Ontario Agri Business Association) safety demonstration on the new TRAM (Travel Restraint Access Module) fall restraint system, which was recently installed on our new tanker-trailer. Participants learned first hand about the new mechanism associated with this new approach to truck-top safety. This clinic, along with other training modules and our on-going education are all parts of the continued commitment to health and safety at Jones Feed Mills.



## New Delivery Truck Keeps the JFM Fleet Modern!

Jones Feed Mills is excited to reveal its newest edition to our delivery fleet. This multi-compartment "Wallinga" feed tanker is pulled by a "Freightliner" tractor which promises to keep the feed rolling down the side roads and highways!



## FUTURES

July 31, 2017

**Live Cattle**  
(\$/CWT)



Aug 140.41

Oct 140.22

Dec 141.50

Feb 143.62

**Dressed Hogs**  
(\$/CKG)



Aug 188.39

Oct 155.39

Dec 141.94

Feb 153.75

Canadian Dollar \$ 1.25

Sept 2017

## On the Calendar!

**Aug 17-20 BFO Beef North Tour** Temiskaming and Cochrane

**Aug 19 ON R+W Show** Listowel

**Aug 23 Sheep Producer Meeting** Call Metzger Vet

**Sept 12-15 Outdoor Farm Show** - Woodstock

**Sept 19-23 IPM** - Huron

## Waterloo Cattlemen's Bus Tour

**September 12, 2017**

To: **Wellington County – Feedlots and U of G Research Farm.** For more information or to reserve your seat, Call **Brad Cober 519-503-1530** or **Mike Edwards 519-501-8865.**

## Get Your Copy of "The BAWL"

This month marks the release of another issue of The Bawl, (by Tom Mosterd) bringing you calf management and nutrition ideas. Talk to your JFM Dairy Rep to get yours!



**THE CALF GUY**

## Luther Marsh Wildlife Management Area Outdoor Day

Saturday September 16

Sponsored by Jones Feed Mills!

Details at: [www.youthoutdoorsday.com](http://www.youthoutdoorsday.com)

**Notice: JFM is now providing fresh water for horses at the new Linwood office. (in the buggy barn).**

## E“cow”nomics

### Whole Milk vs. Milk Replacer

With the recent quota increase, dairy producers are challenging themselves to fulfill all possible income opportunities. This is also a logical time to consider the economics of feeding calves whole milk vs. milk replacer. When a dairy has extra milk that is not saleable, it is understandable that a farmer would use that extra milk to feed their calves. When milk however is not in surplus, it can be more economical to feed the calves milk replacer.

One way to understand the basic economics of this is to calculate the cost of the milk replacer per litre fed and compare that to the current price of milk (litre). Labour, cost of production and capital may be also considered when determining these values. Talk to your Jones Dairy Sales Consultant to assist you in determining your values and to calculate the potential cost or savings.



Another important aspect of this question is to understand the quality of the milk or milk replacer being fed. Jones Whole Start milk replacers are formulated using an optimum ratio of fat to protein to ensure the calves gain, remain healthy, and grow to their genetic potential. Another benefit of milk replacer is the addition of Deccox™, which whole milk, obviously does not contain. Additionally, Jones Whole Start milk replacers are balanced with medium and short chain fatty acids which are developed from research conducted exclusively at the Akey/Provimi Calf Research Center in Ohio. These short and medium chain fatty acids (FA) are conducive to rumen development, fewer treatment days and increased average daily gain. These FA's are not found in conventional whole milk at levels that are beneficial to the calf, due to today's high energy dairy cow feeding programs.

Jones Feed Mills carries a variety of milk replacers, milk soluble treatments and additives, and are available to provide you with direction, to assist you with the decisions right for your dairy. Talk to your Jones Feed Mills Dairy Sales Consultant today about the Jones Whole Start Program!

By Tom Mosterd, aka The Calf Guy - JFM

## Remember your Baits, Sprays and Pet Foods when ordering Feed!

Jones Feed Mills reminds Customers to remember to order their fly sprays/tapes, mouse and rat baits/killers as well as pet foods etc. as they can be delivered with your feed orders.

Other products available include electrolytes, pro-biotics, animal markers, animal insecticides, feed scoops etc. Talk to a Jones Customer Service Representative to learn more or call the office at 1-800-265-8735.



[www.jfm.ca](http://www.jfm.ca) | 1-800-265-8735

 @Jones\_Feed  Jones Feed Mill Ltd