



Jones
FEED MILLS LTD.

April 2021

Linwood | Heidelberg | Wroxeter

Order Desk: 519-698-2082 | Dispatch: 519-698-9928 | 1-800-265-8735 | Fax: 519-698-2719

Notice, All JFM Mills and Offices are Closed for Good Friday (April 2, 2021)

Happy Easter!

We hope you enjoy your weekend with your Family!

Deanna Kuntz Joins JFM Customer Service Team

Jones Feed Mills is excited to announce that Deanna Kuntz has joined the JFM Customer Service Team. Deanna, who lives in Listowel with her family, has several years of experience in both the feed industry where she has held previous customer service and quality assurance roles, and the veterinary industry – where she was a vet-tech for both large and small animal clinics. In her role, Deanna will support the JFM Customer Service team in Linwood in processing orders and servicing customer and sales representatives' needs. Further, and because of her broad experience, Deanna will facilitate the JFM poultry order process, something Deanna is very familiar with. In regard to her appointment, Meaghan Weber, JFM Customer Service Lead comments, "We are excited to have Deanna join the customer service team in Linwood and look forward to accessing her energy and experience for the benefit of our customers." When not at work, Deanna spends much of her time with her partner, Dave and sons, Evan (15) and Wyatt (13) and their 3 horses, 2 dogs and 3 cats! Deanna's family is very involved with their horses, whether it be pleasure riding or watching their son Wyatt compete in barrel racing or taking Evan to Air Cadets. When asked about her role at Jones, Deanna comments, "I like to think I bring some excellent organizational and communication skills to the customer service team and I am looking forward to being a part of the poultry admin team." Please join us in welcoming Deanna to the JFM Team!



JFM Update – Deanna replaces Nicole Nunn who has recently left JFM to pursue a commodity trading career – JFM wishes Nicole the best and thanks her for her time with Jones.

New Product Introduction – Maxi-Nutrio

Jones Feed Mills is excited to announce we are now distributing **Maxi-Nutrio** from Canadian Bio-Systems. Maxi-Nutrio is a new yeast carbohydrate supplement that can be used across all livestock. Maxi-Nutrio is a liquid which is mixed with drinking water and is designed to promote growth, improve health and strengthen immunity in all farm animals. Maxi-Nutrio can be used with confidence in the following species: Chickens, Turkeys, Dairy Cattle + Calves, Beef Cattle (cont'd)

FUTURES

March 31, 2021

Live Cattle

 (\$/CWT)

June	\$ 154.29
Aug	\$ 153.05
Oct	\$ 157.22
Dec	\$ 160.44

 **Dressed Hogs**
(\$/CKG)

May	\$ 240.38
June	\$ 250.79
July	\$ 248.12
Aug	\$ 240.56

Canadian Dollar: \$ 1.26

Source: farms.com

Miller's Stone
now on Facebook



The Miller's Stone Store now has its own Facebook Page! Look for it and Like It! There is always something going on there!

Jones Feed Mills Covid-19 Protocols and Updates – April 2021

- JFM mills and offices remain closed to the public at this time. When visiting the Linwood or Wroxeter Mill, you may enter the vestibule of that office and speak with JFM personnel using the communication devices at that location. We ask that only one person be in any of the vestibules at any one time. Masks must be worn when entering any of the vestibules. At Heidelberg, please follow the instructions on the front door and use the intercom to communicate with the customer service staff.
- Curb and dockside pick-up remain available at all JFM mills.
- Customers are requested to practice physical distancing when interacting with JFM sales or delivery personnel when at your farm.
- JFM sales and service calls continue while utilizing Covid-19 preventative measures including mask wearing when on-farm, physical distancing and avoiding confined spaces when others are present. JFM utilizes the same procedures for all Covid-19 colour zones.

For more information, please contact Jones Feed Mills at 1-800-265-8735 or info@jfm.ca.

You're Invited



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We, **Jones Feed Mills Ltd.**, invite you to join us at the Virtual CDX 2021!

April 7 & 8 - 9am-4pm

CLICK HERE TO REGISTER!

First 200 people to register will receive
a **FREE** hat!



*Win a Free Bag of Calf
or Kid Milk Replacer!*



Be sure to stop by our virtual booth at the on-line Canada Dairy Expo!

Maxi-Nutrio – Cont'd

Maxi-Nutrio has been available since the fall of 2019 and has been used by Jones Feed Mills in large commercial (organic) poultry environments since its initial introduction with great success. Since then, Canadian Bio-Systems and Jones Feed Mills have decided to produce this product in a handy 1 litre (JFM labeled) bottle for smaller applications. Maxi-Nutrio is safe to be used in organic, non-GMO, RWA and conventional livestock systems. No withdrawal period required. Maxi-Nutrio can be used with confidence in the following species: Chickens, Turkeys, Dairy Cattle + Calves, Beef Cattle, Goats, Sheep and Horses. Maxi-Nutrio comes in 1 litre and 20 litre pails and is available until mid-May at introductory prices. Buy Maxi-Nutrio now for \$9.25/litre or \$10.00 off 20 litre pail. Maxi-Nutrio is available at all JFM locations. For more information, please contact your sales representative or contact the office.

Organic Soybean Meal Update

Canada is a large user of organic soybean meal for livestock feeds. Jones Feed Mills is one of the country's larger users and blends organic SB meal (SBM) into many organic feeds across most domestic species. O-SBM is sourced from both Canadian grain farmers and through imports for any further need. One of the primary exporters of O-SBM to Canada is India. India's industry is made up of hundreds of thousands of small crop farmers (often < 5 acres each) where their harvest is combined and through an incredible logistics system, exports O-SBM world-wide. Recently, through both a product flow interruption, along with shipping delays due to Covid, SBM from India will be lessened for what is thought to be the next several months. This situation will no doubt put pressure on existing inventories and will increase the price of supply. Jones Feed Mills will continue to monitor this situation and update our customer base as we learn more. Backyard producers may want to consider using the JFM Maitland Valley Feeds brand (non-GMO) if pricing of organic feeds encourages producers to consider other feed choices. Please contact the office, your JFM dealer or sales representative to learn more.



Farm Safety First!

Are you Raising a Calf or a Cow?



THE JONES WHOLE START PROGRAM

Gets your calves off to the start they need through our exclusive milk replacers and calf starters/growers because your calves are your cows!

1-800-265-8735 | www.jfm.ca

Talk to a Jones Feed Mills Dairy Sales Consultant to learn about the Jones Whole-Start Calf Program and our on-farm service.



JFM Heidelberg Chick Days

Order Date	Available	Pick-Up Date
Thursday April 8	Chicks, Turkeys, Ducks	Friday May 14
Thursday May 13	Chicks, Turkeys, Ducks	Friday June 18
Monday May 17 RTL Monday May 31	Chicks, Turkeys, Ducks	Tuesday July 6

Call 519-699-5200 to order.



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